Atlantic County Improvement Authority

Report of Audit Fiscal Year Ended December 31, 2011

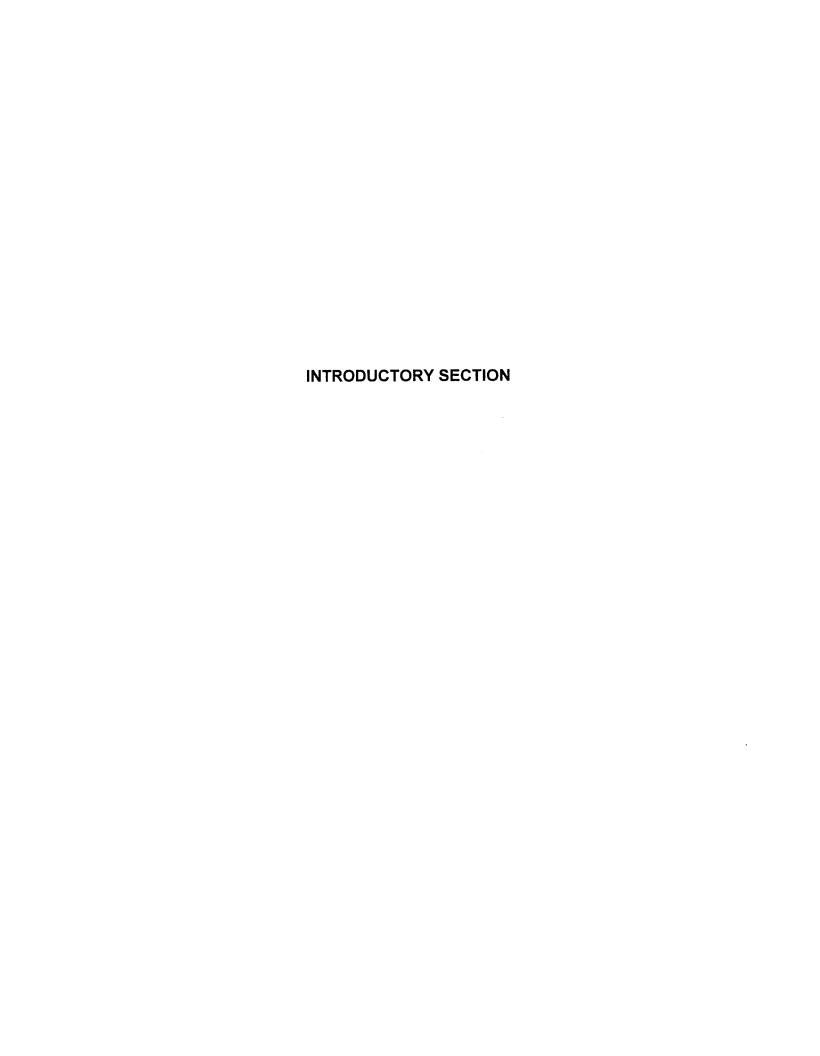
Management Discussion & Analysis
Financial Statements
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Supporting Schedules

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Atlantic County Improvement Authority

5909 Main Street, 2nd Floor, Mays Landing, N.J. 08330 Phone: 609-645-5838 Fax: 609-645-5813

John C. Lamey, Jr. Executive Director

March 29, 2012

Chairperson Foster and Authority Board Members:

Presented to you are the audited financial statements for the 2011 year. There are separate financial statements for the Administrative, Bond, Grant, and Agency Funds, consistent with prior years. The financial statements are presented separately for the Administrative Fund, each bond issue and each grant and agency fund because each is separate and distinct.

The report is presented in three sections: introductory, financial, and single audit. The introductory section consists of this transmittal letter. The financial section includes the basic financial statements and schedules, management's discussion and analysis as well as the auditor's report thereon. The Authority is required to undergo an annual single audit in conformity with the provisions of the U.S. Office of Management and Budget Circular A-133 Revised. Information related to this single audit, including the auditor's report on the internal control structure and compliance with applicable laws and regulations and findings and recommendations, are included in the single audit section of this report.

Government Auditing Standards and State law require that the Atlantic County Improvement Authority ("ACIA") publish a complete set of financial statements presented in conformance with general accepted accounting principles ("GAAP") and audited in accordance with generally accepted auditing standards. The financial statements for the 2011 year are presented as required.

The Management Discussion and Analysis ("MD&A") report consists of management's representations concerning the finances of the Administrative, Bond, Grant, and Agency Funds. Management assumes full responsibility for the completeness and reliability of all the information presented in the MD&A.

Regarding the reliability of the statements presented, a reasonable internal control framework and procedures exist to protect the ACIA's assets from loss, theft, or misuse. This internal control framework provides a basis that allows staff to compile sufficient and reliable information for the preparation of the Authority's financial statements in conformity with GAAP and for the audit by the Authority's independent auditor. Because the cost of internal controls should not outweigh their benefits, the internal controls cannot provide an absolute assurance, but can provide reasonable assurance as to the credibility and accuracy of the financial statements.

The Authority staff prepared the basic financial statements and the supplemental financial statements and schedules discussed above. Ford, Scott & Associates, LLC, a firm of licensed certified public accountants, has audited and opined on the Authority's financial statements. The goal of an independent audit is to provide reasonable assurance as to the validity of the financial statements. This involves examining on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing estimates and calculations utilized, assessing supplemental information provided or gathered by the auditors, and assessing the overall financial statement presentation. The auditors have opined that the basic financial statements, which were prepared in accordance with generally accepted accounting principles and audited in accordance with generally accepted auditing standards present fairly, in all material respects, the financial position of the Atlantic County Improvement Authority as of December 31, 2011.

Sincerely,

John C. Lamey, Jr. Executive Director



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Chairman and Board of Commissioners of the Atlantic County Improvement Authority Mays Landing, New Jersey

INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying basic financial statements of the Atlantic County Improvement Authority ("Authority"), a component unit of the County of Atlantic, as of and for the year ended December 31, 2011 and 2010, as listed in the accompanying table of contents. These basic financial statements are the responsibility of the Authority's management. Our responsibility is to express an opinion on these basic financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Authority as of December 31, 2011 and 2010, and the respective changes in its financial position and cash flows, where applicable, for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated March 29, 2012 on our consideration of the Authority's internal control structure over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of our audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The management's discussion and analysis, as listed in the table of contents, is not a required part of the basic financial statements but are supplementary information required by the Governmental Accounting Standards Board. We applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and the presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements of the Authority taken as a whole. The accompanying financial information listed as Other Supplementary Information is not a required part of the basic financial statements. Additionally, the Schedule of Federal Financial Awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and is not a required part of the basic financial statements. The supplemental information and the schedule of federal awards, as listed in the table of contents, are the responsibility of management and were derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied to the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

Ford, Scott, & Associates, L.L.C. FORD, SCOTT & ASSOCIATES, L.L.C. CERTIFIED PUBLIC ACCOUNTANTS

Leon P. Costello
Leon P. Costello
Certified Public Accountant

March 29, 2012

MANAGEMENT'S DISCUSSION AND ANALYSIS

This section presents management's analysis of the Authority's financial condition and activities for the year. This information should be read in conjunction with the financial statements.

Financial Highlights

The following are key financial highlights:

- Total assets at year-end were \$49,835,366 and exceeded liabilities in the amount of \$910,008 (i.e. net assets). \$831,521 was available to support short-term operations.
- Unrestricted net assets decreased \$112,688 over fiscal year 2011. This resulted from the Administrative Funds inability to generate enough revenues to cover all operating expenses.
- The Administrative Fund had previously increased net assets for five consecutive years. In 2011, the Administrative Fund decreased net assets. Net assets available to support operations decreased \$112,688 from 2010, and remains increased \$109,494 since 2005.
- Operating revenues were \$3,813,729, a decrease from year 2010 in the amount of \$44,464. The Project Administration Fees decreased due to a lack of work with the failing economy in 2011.
- Operating expenses increased \$66,666 from 2010, which was a result from an increase in payroll and employee costs, mostly related to administration of the County Golf Course, which is reimbursed from Atlantic County.

Overview of Annual Financial Report

Management's Discussion and Analysis ("MD&A") serves as an introduction to, and should be read in conjunction with, the basic audited financial statements and supplemental information. The MD&A represents management's examination and analysis of the Authority's financial condition and performance. Summary financial statement data, key financial and operational indicators used in the Authority's capital plan, budget, bond resolutions and other management tools were used for this analysis.

The financial statements report information about the Authority using full accrual accounting methods as utilized by similar business activities in the private sector. The financial statements include a Balance Sheet; a Statement of Revenues, Expenses, and Changes in Net Assets; a Statement of Cash Flows; and Notes to the Financial Statements.

The Balance Sheet presents the financial position of the Authority on a full accrual historical cost basis. The Balance Sheet presents information on all of the Authority's assets and liabilities, with the difference reported as net assets. Over time, increases and decreases in net assets are one indicator of whether the financial position of the Authority is improving or deteriorating.

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While the Balance Sheet provides information about the nature and amount of resources and obligations at year-end, the Statement of Revenues, Expenses, and Changes in Net Assets presents the results of the business activities over the course of the fiscal year and information as to how the net assets changed during the year. All changes in net assets are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the related cash flows. This Statement also provides certain information about the Authority's recovery of its costs.

The Statement of Cash Flows presents changes in cash and cash equivalents, resulting from operational, financing, and investing activities. This Statement presents cash receipts and cash disbursement information, without consideration of the earnings event, when an obligation arises, or depreciation of capital assets.

The Notes to the Financial Statements provide required disclosures and other information that are essential to a full understanding of material data provided in the Statements. The Notes present information about the Authority's accounting policies, significant account balances and activities, material risks, obligations, commitments, contingencies and subsequent events, if any.

Supplementary Information comparing the budget to actual expenses, as well as combining statements are included to provide additional information to the reader of the financial statements.

Summary of the Organization and Business

The Authority was created pursuant to a resolution adopted by the Board of Chosen Freeholders of the County of Atlantic on February 8, 1961. The Authority is a component unit of the County of Atlantic.

As a public body, under existing statute, the Authority is exempt from both federal and state taxes.

The Authority has no taxing power. Operational costs are funded from fees charged to administer grants, mortgages and agency funds.

Financial Analysis

The following comparative condensed financial statements and other selected information serve as the key financial data and indicators for management, monitoring and planning. Comments regarding budget-to-actual variances and year-to-year variances are included in each section by the name of the statement or account.

Condensed Financial Statements

Condensed Balance Sheet

		December 31,	
	<u>2011</u>	<u>2010</u>	<u>2009</u>
Noncurrent Assets:			
Net Mortgage and Note Receivable	\$ 25,085,425	\$ 25,931,965	\$ 26,751,019
Net Lease Payments Receivable	16,955,810	21,673,116	21,593,440
Cash and Investments	6,344,842	6,348,806	6,610,937
Current Assets (Less Cash)			
And Capital Assets, Net	<u>1,449,289</u>	<u>1,471,135</u>	<u>5,663,487</u>
Total Assets	<u>\$ 49,835,366</u>	\$ 55,425,022	\$ 60,618,883
Current Liabilities	\$ 6,589,297	\$ 6,328,883	\$ 6,046,984
Long Term Liabilities:			
Other	265,636	223,829	289,271
Certificates of Participation	16,985,000	21,930,000	26,525,000
Bonds Payable	25,085,425	25,931,965	26,751,019
Total Liabilities	48,925,358	<u>54,414,677</u>	<u>59,612,274</u>
Net Assets:			
Restricted or Net Invested in			70.007
Capital Assets	78,487	66,136	78,687
Unrestricted	831,521	944,209	927,922
Total Nick Access	040.009	1 010 245	1,006,609
Total Net Assets	910,008	1,010,345	
Total Liabilities and Net Assets	<u>\$ 49,835,366</u>	\$ 55,425,022	\$ 60,618,883

Condensed Statement of Activities

	2011 <u>Actual</u>	2010 <u>Actual</u>	2009 <u>Actual</u>
Revenues: Administrative Fees Grants Other Revenues	\$ 1,228,683 2,208,365 376,681	2,346,743	\$ 1,348,912 2,010,425 67,826
Total Operating Revenues	3,813,729	3,858,193	3,427,163
Expenses: Project Costs Service Fees Depreciation General and Administrative	1,740,227 468,138 4,716 1,705,262	342,743 4,841	1,568,673 441,752 4,440 1,413,962
Total Operating Expenses	3,918,343	3,860,910	3,428,827
Operating Gain (Loss)	(104,614) (2,717)	(1,664)
Non-Operating Revenue, Net	4,277	6,453	11,747
(Decrease)/Increase in Net Assets	\$ (100,337) \$ 3,736	\$ 10,083

General Trends and Significant Events

There was no material change in the operations of the Authority in 2011. The Authority continues to implement the CDBG and HOME Programs on behalf of Atlantic County, provide various services to other agencies, administer bond issues, and undertake its other responsibilities.

Financial Condition

The Authority's financial condition remained strong at year-end with adequate liquid assets and a reasonable level of unrestricted net assets. The current financial condition, support staff capabilities and operating plans are well balanced and under control. The following summarizes the Balance Sheet with comparisons to the prior year:

Total assets decreased \$5.6 million or 10.1%. The decrease was primarily related to the annual bond payments.

Noncurrent assets decreased \$5.9 million or 13.8%. The decrease is proportional to the decrease in long-term liabilities which decreased \$5.7 million or 12.0%.

Results of Operations

Operating Revenues: Revenues from operations fall into three general categories: administrative fees, grants, and other.

The fees for grant administration remained consistent with prior year, increasing \$9,563.

Expenses: Total operating expenses of the Authority increased \$66,666 from fiscal year 2010.

The following chart provides percentage changes in system expenses with and without project costs and service fees expenses.

	Actual Amounts in 000's					
		<u> 2011</u>		<u> 2010</u>	2	2009
Operating Expenses:						
Total	\$	3,918	\$	3,861	\$	3,428
Excluding Project Costs		2,187		1,857		1,859
Excluding Project Costs						
and Service Fees		1,719		1,514		1,418

The following table shows the composition of operating expenses by major classification of expense for the last three years:

	Actual Amounts						
	2011			2010		2009	
Salaries	\$ 1,021,487	26.01%	\$	959,923	24.86%	\$ 872,824	25.46%
Fringe & Payroll Taxes	391,314	9.96		300,557	7.78	254,948	7.44
Professional Services	80,678	2.05		102,150	2.65	128,484	3.75
Insurance	98,044	2.50		86,308	2.24	85,285	2.49
Rent & Administrative &							
General	113,739	3.13		60,388	1.56	72,421	2.11
Project Costs	1,740,227	44.31		2,004,000	51.90	1,568,673	45.75
Service Fees	468,138	11.92		342,743	8.88	441,752	12.88
Depreciation	4,716	0.12		4,841	0.13	 4,440	0.12
Total	\$ 3,918,343	100.00%	\$	3,860,910	100.00%	\$ 3,428,827	100.00%

Project costs decreased by \$263,773 or 13.1%. Salaries and related payroll expenses increased for 2011. This corresponds with the increase in the Authority's responsibility with the County Golf Course. The Authority has all Golf Course employees on its payroll; a significant change over the past 2 years.

Cash Flow Activity

The following table shows the Authority's ability to generate net operating cash. Net cash provided by operating activities is shown both in total dollars and as a percentage of operating revenues.

	<u>2011</u>	<u>2010</u>	2009
Total Operating Revenues	\$ 3,813,729	\$ 3,858,193	\$ 3,427,163
Net Cash Provided/ (Used) by Operations	(104,614)	(2,717)	(1,664)
Net Operating Cash as a % of Operating Revenue	-2.74%	-0.07%	-0.05%

Capital Assets and Debt Administration

<u>Capital Assets</u> The Authority has financed housing projects by issuing bonds, and public facilities through bonds, certificates of participation, guaranteed notes, and mortgages.

In 2005, the Authority issued the ARC Bond; in 2006, the Faith Baptist Bond; and in 2007, the St. Augustine Bond. At the end of 2011, the Authority had two Certificates of Participation for Atlantic City and Atlantic County, one Guaranteed Note for the Egg Harbor Township Golf Course, and mortgage-backed bonds from ARC, Faith Baptist and St. Augustine.

Each debt is paid off solely from the project financed by the proceeds of the debt. The Certificates of Participation are paid by lease payments from Atlantic City and Atlantic County, plus interest on investments on the Atlantic County Certificates of Participation. The Egg Harbor Township Golf Corporation Guaranteed Note is paid from the Egg Harbor Township Golf Corporation, plus interest on investments. The ARC, Faith Baptist and St. Augustine Bonds are paid by ARC, Faith Baptist and St. Augustine mortgage payments.

No payments are made to the Authority; payments are made to the respective bond trustees or bond holders. All investments are held by the bond trustees. The bond trustees also have the primary responsibility of insuring that all bond requirements are met. The bond trustees also pay the interest on and principal of the Authority's debt. The Authority is responsible for maintaining accounting records based on trust statements prepared by the trustees.

Contacting the Authority's Financial Management

This financial report is designed to provide the citizens of Atlantic County, clients, investors and creditors, with a general overview of the Authority's finances and to demonstrate the Authority's accountability. If you have questions about this report or need additional financial information, contact Mr. John Lamey, Executive Director, 5909 Main Street, Mays Landing, NJ 08330 or at 609-645-5838.



COMPARATIVE BALANCE SHEET

December 31, 2011 and 2010

Assets	2011	2010	<u>Liabilities and Net Assets</u>	2011	<u>2010</u>
Unrestricted Assets: Current Assets: Cash and Cash Equivalents	\$ 660,821	\$ 717,374	Unrestricted Assets: Current Liabilities: Accounts Payable	\$ 7,012	\$ 6,775
Outer Necessaries Due From Agency Fund and Restricted Funds			Total Unrestricted Current Liabilities	7,012	6,775
Total Unrestricted Current Assets	992,623	1,031,302	Restricted Assets: Current Liabilities:		
Restricted Assets:			Accounts Payable Due To Administrative Eund	149,967	154,622
Current Assets. Cash and Cash Equivalents	5,684,021	5,631,432	Interest Payable	641,056	766,446
Investments Investment in Bonds			Current Portion of Long- I erm Debt	797,187,6	5,401,040
Interest Receivable	124,743	127,825	Total Current Liabilities Payable From		
Accounts Receivable - HUD	142,583	214,727	Restricted Assets	6,582,285	6,322,108
Mortgages Receivable	521,262	501,040			
Guaranteed Note Receivable	325,000	305,000	Long-Term Liabilities:		
Net Lease Payments Receivable	5,058,082	4,730,861	Deferred Program Income	135,590	82,610
			Due To Various Agencies		•
Total Restricted Current Assets	11,855,691	11,510,885	Accrued Sick and Vacation	130,046	141,219
			Certificates of Participation	16,985,000	21,930,000
			Bonds Payable	25,085,425	25,931,965
Non-Current Assets:					
Mortgages Receivable	22,751,549	23,186,311	Total Long-Term Liabilities	42,336,061	48,085,794
Valuation Allowance for Loan Losses	(6,766,124)	(6,679,346)	T-4-11 (abilities	40 005 250	EA 414 E77
Guaranteed Note Receivable	9,100,000	9,425,000	lotal Etabilities	40,920,000	24,414,07
Net Lease Payments Receivable	11,091,120	10,342,233	Net Assets:		
	36,983,153	42,874,220	Invested in Capital Assets, Net of Related Debt	3,899	8,615
			Restricted for Capital Activity and Debt Service	74,588	57,521
Total Restricted Assets	48,838,844	54,385,105	Unrestricted	831,521	944,209
Capital Assets, Net of Depreciation	3,899	8,615	Total Net Assets	910,008	1,010,345
Total Assorts	\$ 49 835 366	\$ 55 425 022	Total Liabilities and Net Assets	\$ 49.835.366	\$ 55.425.022
oral Assers	000,000,000	370,031,000			-

COMPARATIVE STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS

	<u>2011</u>	<u>2010</u>
Operating Revenues:	6 744 007	ф 000.0E0
Project Administration Fees	\$ 741,827	\$ 860,359
Bond Fees	21,000	22,500
Grant and Agency Fund Fees	465,856	456,293
Grants	2,208,365	2,346,743
Reimbursement and Other	<u>376,681</u>	172,298
Total Operating Revenues	3,813,729	3,858,193
Operating Expenses:		
Payroll Expenses	1,021,487	959,923
Employee Benefits	391,314	300,557
Rent	29,717	29,717
Professional Fees	80,678	102,150
Insurance	98,044	86,308
Administrative and General	84,022	30,671
Project Costs	1,740,227	2,004,000
Service Fees	468,138	342,743
Depreciation	4,716	4,841
Total Operating Expenses	3,918,343	3,860,910
Operating Deficit	(104,614)	(2,717)
Non-Operating Revenues/(Expenses):		
Investment and Interest Income	1,093,661	1,236,749
Lease Rental	1,507,873	1,784,475
Bond and Note Interest	(2,597,257)	(3,014,771)
Total Non-Operating (Expenses)/Revenues	4,277	6,453
(Decrease)/Increase in Net Assets	(100,337)	3,736
Total Net Assets - Beginning of Year	1,010,345	1,006,609
Total Net Assets - End of Year	\$ 910,008	\$ 1,010,345

COMPARATIVE STATEMENTS OF CASH FLOWS

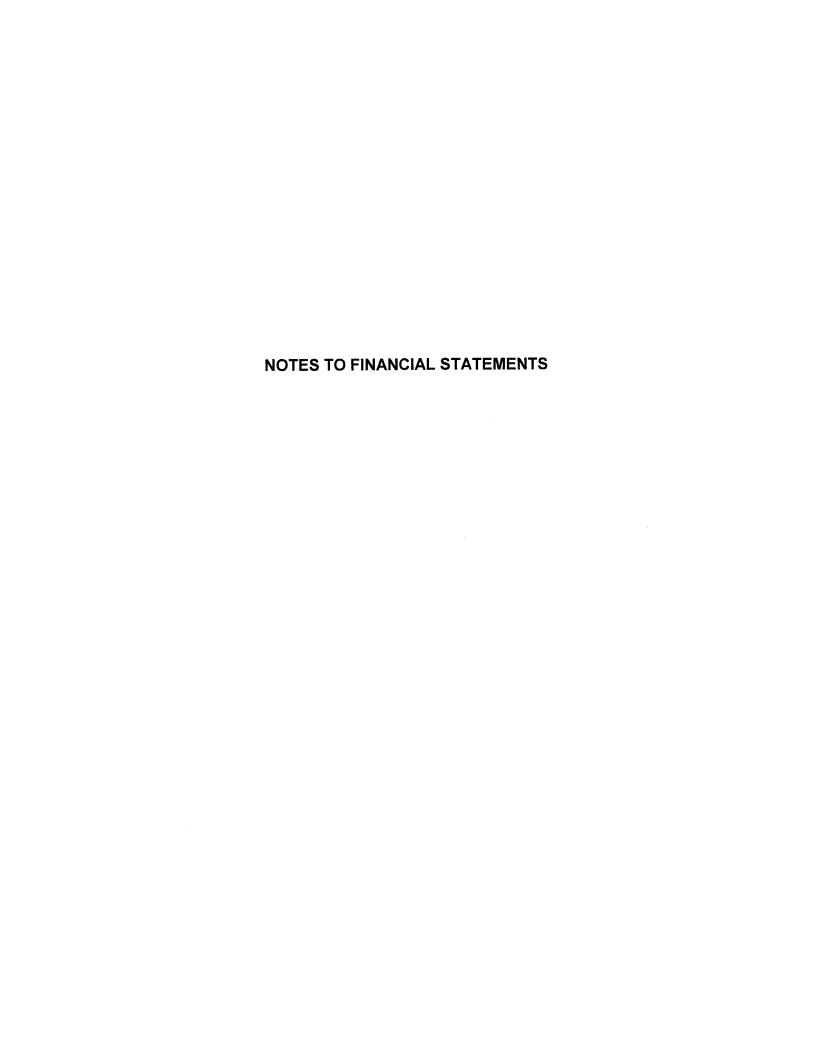
	<u>2011</u>	<u>2010</u>
CASH FLOWS TO/(FROM) OPERATING ACTIVITIES:	\$ 745,019	\$ 854,960
Project Administration Fees	21,000	22,500
Bond Fees Grant and Agency Fees	515,364	393,617
Grants	2,083,962	2,313,556
Program Income	2,000,000	
Reimbursement and Other	306,108	78,965
Payroll Expenses	(1,030,385)	(970,855)
Employee Benefits	(391,085)	(300,651)
Rent	(29,717)	(29,717)
Professional Fees	(77,149)	(105,604)
Insurance	(98,044)	(86,308) (26,771)
Administrative and General	(96,547) (2,124,795)	(2,327,852)
Cash Paid To Subcontractor and Vendors	(2,124,190)	(2,027,002)
Net Cash Provided/(Used) By Operating Activities	(176,269)	(184,160)
CASH FLOWS TO/(FROM) INVESTING ACTIVITIES:		
Investment and Interest Income	4,655	108,980
Net Cash Provided By Investing Activities	4,655	108,980
CASH FLOWS TO/(FROM) CAPITAL AND RELATED FINANCING ACTIVITIES: Purchases of Fixed Assets		
Principal Payments Received on Mortgages	144,781	81,516
Mortgages Issued	(30,249)	(31,939)
Principal Payments Received on Bonds	• .	
Principal Payments Made on Bonds	(4,595,000)	(4,275,000)
Fees Paid To ACIA	(38,052)	(51,900)
Interfunds Agency	91,550	(82,099)
Lease Rental	6,225,180	6,139,187
Interest Paid on Bonds	(1,630,560)	(1,966,715)
Net Cash Provided/(Used) By		
Capital and Related Financing Activities	167,650	(186,950)
Decrease in Cash and Cash Equivalents	(3,964)	(262,130)
Cash and Cash Equivalents - Beginning of Year	6,348,806	6,610,936
	r c 244 942	\$ 6,348,806
Cash and Cash Equivalents - End of Year	\$ 6,344,842	\$ 6,348,806
Reconciliation To Balance Sheet:		
Unrestricted Cash	\$ 660,821	\$ 717,374
Restricted Cash	5,684,021	5,631,432
	\$ 6,344,842	\$ 6,348,806

COMPARATIVE STATEMENTS OF CASH FLOWS

	<u> 2011</u>	<u>2010</u>
Reconciliation of Operating Income To Net Cash Provided By Operating Activities: Operating Loss	\$ (104,614)	\$ (2,717)
Adjustments To Reconcile Operating Income To Net Cash Provided By Operating Activities:		1 0 1 1
Depreciation	4,716	4,841
Changes in Assets and Liabilities: (Increase)/Decrease in Accounts Receivable Increase in Interfunds	54,251	(212,340)
(Decrease)/Increase in Accounts Payable Increase Withheld Payroll Taxes	(95,950)	89,174
Decrease Due to Atlantic County Decrease in Interfunds Payable	(23,500)	(53,918)
Increase in Accrued Sick and Vacation	 (11,172)	 (9,200)
	\$ (176,269)	\$ (184,160)

BALANCE SHEET - AGENCY FUNDS

<u>Assets</u>	<u>2011</u>	<u>2010</u>
Cash Mortgage Interest Receivable Accounts Receivable - Other Mortgages Receivable Mortgages Receivable - Valuation Allowance	\$ 658,754 4,986,474 90,795 15,743,133 (20,626,729)	\$ 979,115 4,817,238 66,625 15,609,301 (20,316,805)
Total Assets	\$ 852,427	\$ 1,155,474
<u>Liabilities</u>		
Accounts Payable and Accrued Expenses Due To: Administrative Fund	\$ 46,048	\$ 47,532
Various Agencies	806,379	1,107,942
Total Liabilities	\$ 852,427	\$ 1,155,474



NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 1. ORGANIZATION

General

The Atlantic County Improvement Authority, hereafter referred to as the "Authority," is a component unit of the County of Atlantic, New Jersey, hereafter referred to as the "County," and was created pursuant to a resolution adopted by the Board of Chosen Freeholders of the County on February 8, 1961.

The Authority is a public body corporate and public, constituting a political subdivision of the State, established to exercise public and essential governmental functions to provide for the public convenience, benefit and welfare, by financing public facilities and certain housing developments within Atlantic County. Under existing statute, the Authority is exempt from both Federal and State taxes.

The Authority assists in the financing of projects by issuing bonds. The bonds are paid by lease rentals for certificates of participation, repayments of municipalities' loans for the Pooled Loan Program bonds, loan repayments on the Egg Harbor Township Golf Course bonds and non-profit bonds

The Authority also administers various housing projects funded by the Atlantic City Development Fund. The Authority also undertakes public facilities projects on behalf of governments, school districts and other authorities. The Authority implements the CDBG and HOME Programs on behalf of Atlantic County, and also operates the County's Golf Course.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the more significant accounting policies:

Reporting Entity

The Authority's financial statements include the accounts of all Authority operations. The Authority, as a component unit of the County, is financially accountable to the County. The primary criterion for including activities within the Authority's reporting entity, as set forth in Section 2100 of the GASB Codification of Governmental Accounting and Financial Reporting Standards, is whether:

- > the organization is legally separate (can sue or be sued in their own name)
- > the Authority holds the corporate powers of the organization
- > the County Executive appoints the organization's board of commissioners
- > the Authority is able to impose its will on the organization
- > the organization has the potential to impose a financial benefit/burden on the Authority
- > there is a fiscal dependency by the organization on the Authority

Based on the aforementioned criteria, the Authority has no component units.

The Authority, as a component unit, issues separate financial statements from the County.

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Basis of Financial Statements

The Authority's financial statements are presented on the full accrual basis in accordance with accounting principles generally accepted in the United States of America. The Authority applies all Governmental Accounting Standard Board ("GASB") pronouncements as well as Financial Accounting Standards Boards ("FASB") statements and interpretations, and the Accounting Principles Board ("APB") of the Committee on Accounting Procedure issued on or before November 30, 1989, unless those pronouncements conflict with or contradict GASB pronouncements.

The Authority has adopted GASB No. 33 through 42, and related interpretations issued through December 31, 2005. Statement No. 33 required contributions to be recorded in the Statements of Activities. Statement 34 and subsequent Statements and Interpretations required certain other changes in terminology, format and content, as well as inclusion of the Management's Discussion and Analysis supplementary information.

All activities of the Authority are accounted for within a single Proprietary (Enterprise) Fund. Proprietary Funds are used to account for operations that are (a) financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes.

The accounting and financial reporting treatment applied to the Authority is determined by its measurement focus. The transactions of the Authority are accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets and all liabilities associated with the operations are included on the balance sheet. Net assets (i.e. total assets net of total liabilities) are segregated into "invested in capital assets, net of related liabilities"; "restricted for capital activity and debt service"; and "unrestricted" components.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the balance sheet date, and reported amounts of revenues and expenses during the reporting period. Estimates are used to determine depreciation expense, the allowance for doubtful accounts and certain claims and judgment liabilities, among other accounts. Actual results may differ from those estimates.

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Budgets and Budgetary Accounting

An annual operating budget is required to be adopted and integrated into the accounting system to provide budgetary control over revenues and expenditures in accordance with N.J.S.A. 40A:5A. The operating budget adopted annually covers the Administrative Fund activity only. The current operating budget details the Authority's plans to earn and expend funds for charges incurred for the operation, maintenance, certain interest and general functions, and other charges for the fiscal year.

Custodial Funds

<u>State Unemployment Trust</u> - accounts for amount withheld from employee wages in accordance with State requirements, held for the purpose of paying unemployment claims to the State.

Agency Funds - The Agency Funds held by the Authority account for projects administered by the Authority and assets held in the Authority's name on behalf of others. Cash, cash equivalents, and investments held in these Funds are considered restricted in accordance with the terms of the individual contracts and agreements.

<u>Bond Fund</u> - The Bond Fund accounts for all assets and corresponding liabilities of the Authority as they relate to the payment of debt service on outstanding loans and bond issues of the Authority. Reserves established in connection with certain bond issues are included in this Fund. The debt of the various bond accounts is collateralized primarily by the respective facilities, reserves and revenues established within each bond account. Assets of an individual bond account are restricted and not available to meet the obligations of any other account or purpose.

Restricted Assets

Restricted Assets represent cash and investments maintained in accordance with bond resolutions, or grant awards, or by agreement for the purpose of funding certain debt service payments.

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Leave Policies

Vacation leave earned by Authority employees expires after one year. Accrued vacation is recorded in the Administrative Fund and includes unused and unexpired vacation leave of the Authority's employees. Accrued vacation is paid out at the employee's current rate when employment is terminated.

At retirement, employees of the Authority will be reimbursed for 50% of accrued sick leave up to 180 days with a maximum not to exceed \$15,000. Retirement for this purpose is defined as follows:

- a) 25 years of pensioned Authority employment; or
- b) 20 years of pensioned Authority employment if the employee is at least 60 years of age at the time of retirement.

Post-Retirement Benefits

In July 2004, GASB adopted Statement No. 45, "Accounting and Financial Reporting by Employers for Post Employment Benefits Other than Pensions." This Statement became effective for entities on a phased-in basis beginning with fiscal years beginning after December 15, 2006. The effective date for the Authority is the fiscal year beginning January 1, 2007. This Statement requires governmental entities to report the future cost of other post employment benefits ("OPEB") on a present-value basis instead of the present "pay as you go" method. The Authority does not expect the adoption of this GASB Statement to have a material effect on the Authority's financial position or results of operations.

The Authority will also pay up to three years' post-retirement health insurance premiums for the same coverage the employee had before retirement, under the following conditions:

Post-retirement health insurance premiums will not be paid to the extent the employee or his/her dependents are eligible for coverage afforded by the State in which they reside or the United States, such as Federal Medicare Program.

To be eligible for post-retirement health benefits, the employee must 1) have at least 10 years of service with the Authority and retired on an ordinary disability pension; 2) have retired on accidental disability; 3) have retired with 25 years of service with the Authority; or 4) have retired at the age of 62 or older with at least 15 years of service with the Authority,

The Authority, as of December 31, 2011, has recorded \$37,119 in accrued vacation leave liability. The Authority, as of December 31, 2011, has no recorded liability for post-retirement health insurance.

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Use of Estimates

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for losses on mortgages and loans receivable and associated interest receivable in the Agency Funds. Management has estimated these allowances based upon appraised values or estimated values of property securing the loans and mortgages receivable.

While management uses available information to estimate the allowances for losses on loans and mortgages receivable, future additions may be necessary based upon changes in local economic conditions. Because of these factors, it is reasonably possible that the allowance for losses on loans and mortgages receivable may change materially in the near term.

Risks of Loss

The Authority purchases commercial insurance policies on an annual basis to handle risks of loss associated with property, auto, liability, workers compensation, flood damage and employee crime coverage. Any potential liability of the Authority with respect to loss claims would be equal to the deductibles associated with policies and an event, which may exceed policy coverage limits.

Cash and Cash Equivalents

Cash and Cash Equivalents include various checking and money market accounts, U.S. obligations and certificates of deposit with maturities of three months or less.

<u>Investments</u>

Investments are carried at fair market value with associated premiums and discounts amortized over the term of the investment held.

Purchase of investments is limited by N.J.S.A. 40A:5-15.1 to bonds or obligations of or guaranteed by the Federal government and to bonds or other obligations of federal or local units. These investments are required to have a maturity date not more than twelve months from the date of purchase.

Cash, Cash Equivalents and Investments - Restricted

Restricted Cash, Cash Equivalents and Investments held by the Authority represent funds designated for specific purposes and not available for general use.

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Other Asset Restrictions

In accordance with the terms of the various bond resolutions, substantially all of the assets of the Authority are restricted. Although the financial statements are combined, each bond issue outstanding has a designated investment security. None of the assets of any bond issue are available for the payment of any other bond issue.

Net Assets

Net Assets comprise the various Net Earnings from Operating and Non-Operating Revenues, Expenses and Contributions of Capital. Net Assets are classified in the following three components: Invested in Capital Assets, Net of Related Liabilities; Restricted for Capital Activity and Debt Service; and Unrestricted Net Assets. Invested in Capital Assets, Net of Related Debt, consists of all Capital Assets, Net of Accumulated Depreciation and reduced by outstanding debt that is attributable to the acquisition, construction and improvement of those assets; debt related to unspent proceeds or other restricted cash and investments is excluded from the determination. Restricted for Capital Activity and Debt Service consists of Net Assets for which constraints are placed thereon by external parties, such as lenders, grantors, contributors, laws, regulations and enabling legislation, including self-imposed legal mandates, less any related liabilities. Unrestricted consists of all other Net Assets not included in the above categories.

Mortgages Receivable

Mortgages Receivable are stated at unpaid principal balances, less the allowance for loan losses as estimated by management. An adjustment was made in 2010 removing deed restricted mortgages from the mortgage receivable balances over various grant years. These mortgages are deed restricted, and the ACIA will never collect against them unless the terms of the deed restriction are violated. The Authority does not anticipate any violations in the terms, and therefore does not anticipate collections on those removed balances. There has been no allowance for loan losses recorded for mortgages receivable held as security for bond repayments or first mortgages held in the Relocation Agency Fund.

The Authority's policy on income recognition on impaired loans is to record the entire change in loan value during the year as bad debt expense or allowance for loan losses that otherwise would be reported. All cash receipts are first applied to accrued interest.

Net Lease Payments Receivables

The Authority has various direct financing leases receivable, which are held as security and guarantee repayment of Certificates of Participation outstanding. The receivable balances are reported net of unearned income and balances held by the Authority for repayment of the debt issues.

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Fixed Assets

Fixed Assets are stated at historical cost, or estimated historical cost if actual historical cost is not available, and are reported in the Administrative Fund. The Authority's policy is to capitalize assets with a cost of \$1,000. Fixed Assets consist primarily of furniture and equipment.

Depreciation is determined on a straight-line basis for all plant and equipment. Depreciation expense for 2011 and 2010 was \$4,716 and \$4,841, respectively. Depreciation is provided over the following estimated useful lives:

Furniture and Equipment 5 years

NOTE 3. INVESTMENTS

As of December 31, 2011, the Authority had no investments in Bond Anticipation Notes or Bonds.

<u>Interest Rate Risk</u> - The Authority does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. However, New Jersey Statutes 40A:5-15.1(a) limits the length of time for most investments to 397 days.

<u>Credit Risk</u> - New Jersey Statutes 40A:5-15.1(a) limits the Authority's investments to those specified in the Statutes. The type of allowable investments are Bonds of the United States of America or of the local unit or school districts of which the local unit is a part of: obligations of federal agencies not exceeding 397 days; government money market mutual funds; the State of New Jersey Cash Management Plan; local government investment pools; or repurchase of fully collateralized securities.

<u>Concentration of Credit Risk</u> - The Authority places no limit on the amount the Authority may invest in any one issuer.

NOTE 4. CASH AND CASH EQUIVALENTS

<u>Custodial Credit Risk - Deposits</u> Custodial credit risk is the risk that in the event of a bank failure, the government's deposits may not be returned to it. The Authority's policy is based on New Jersey Statutes requiring cash be deposited only in New Jersey based banking institutions that participate in the New Jersey Governmental Depository Protection Act ("GUDPA") or in qualified investments established in New Jersey Statutes 40A:5-15.1(a) that are treated as cash equivalents. The carrying amount of cash as of December 31, 2011 was \$7,003,595. As of December 31, 2011, the Authority's bank balance of \$7,002,256 was not exposed to custodial credit risk. Of that bank balance, \$656,418 was covered by FDIC Insurance.

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 5. EQUIPMENT

A summary of changes in Equipment for the year ended December 31, 2011, follows:

	Furniture <u>& Equipment</u>		Accumulated Depreciation		Fixed Assets <u>Net</u>	
Balance: January 1, 2011	\$	32,523	\$	23,909	\$	8,614
Additions				4,715		4,715
Balance: December 31, 2011	<u>\$</u>	32,523	\$	28,624	\$	3,899

NOTE 6. LEASE PAYMENT RECEIVABLE

The investment in direct financing leases as of December 31, 2011, assuming related bonds payable are held to maturity, is as follows:

	<u>2011</u>	<u>2010</u>
Gross lease Payments Receivable	\$ 24,866,633	\$ 31,092,193
Less: Unearned Income Net Debt Service Funds	(2,420,321) (5,490,502)	 (3,928,572) (5,490,505)
Subtotal	 (7,910,823)	 (9,419,077)
Net Lease Payments Receivable	\$ 16,955,810	\$ 21,673,116

At December 31, 2011, minimum lease payments receivable (principal and interest), assuming related bonds payable are held to maturity, are approximately as follows:

2012	\$ 6,213,951
2013	6,227,478
2014	6,218,469
2015	6,206,735
	\$ 24,866,633

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 7. INTERFUNDS

There was no Interfund activity as of December 31, 2011.

NOTE 8. MORTGAGES RECEIVABLE - BOND FUNDS

The following represents a summary of Mortgages Receivable held in Bond Funds.

	<u>2011</u>	<u>2010</u>
Balance: January 1, 2011	\$ 17,008,005	\$ 17,497,870
Add: Mortgages Issued	0	0
Subtotal	\$ 17,008,005	\$ 17,497,870
Less: Repayments	(501,318)	(489,865)
Balance: December 31, 2011	\$ 16,506,687	\$ 17,008,005

The ARC of Atlantic County mortgage receivable balance as of December 31, 2011 was \$1,990,974. The original agreement earned interest at a rate of 3.93% with fixed monthly payments due to the Authority of \$12,653, maturing October 1, 2030. An amendment and restatement was executed on December 21, 2010, with an indicative swap interest rate of 3.25%. The "estimated" combined loan and swap monthly payment is \$11,839.00, per TD Bank. The payment fluctuates each month due to the number of days in each month. This 2005 bond was amended and restated in accordance with the terms of the bond documents supporting the mortgages.

The Faith Baptist Church mortgage receivable balance as of December 31, 2011 was \$827,723 and earned interest at a rate of 4.71% with interest-only payments due until May 2, 2007. Beginning at that time, there will be 225 fixed monthly payments of \$6,738.80 due to the Authority until January 2, 2026.

The St. Augustine mortgage receivable balance as of December 31, 2011 was \$13,687,990 and earned interest at a rate of 4.14%. The original agreement had interest-only payments due until it was converted to a permanent mortgage on June 1, 2008. Beginning June 1, 2008, there are 300 fixed monthly payments of \$80,843.16 due to the Authority.

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 9. MORTGAGES RECEIVABLE - IMPAIRED ASSETS

The following represents a summary of Mortgages and Interest Receivable held in the Authority's Grant Fund as of December 31, 2011 and 2010 which are considered impaired:

	<u>201</u>	1	4	<u> 2010</u>
Mortgages Receivable - Schedule to be Forgiven if Conditions are Met Total allowance for Loan Forgiveness	\$ 6,76 (6,76	6,124 6,124)		,679,346 ,679,346)
Net Loan Value: December 31	\$	-	\$	_

The following represents the activity of the allowance for mortgage losses in the Grant Fund during 2011 and 2010:

	<u>2011</u>	<u>2010</u>
Balance of Allowance for Mortgage Receivable Losses January 1	\$ 6,679,346	\$ 6,577,133
Increases: Allowance for Additional Mortgages	647,136	751,173
Subtotal Increases:	647,136	751,173
Subtotal:	7,326,482	7,328,306
Decreases: Forgiven Recoveries-Amounts Previously Reserved Amounts Reclassed from Mortgage Balances (not Mortgages)	(397,529) (146,004) (16,825)	(41,426) (56,132) (551,402)
Subtotal Decreases:	(560,358)	(648,960)
Balance of Allowance for Mortgage Receivable Losses: December 31	\$ 6,766,124	\$ 6,679,346

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 9. MORTGAGES RECEIVABLE - IMPAIRED ASSETS (continued)

The following represents a summary of Mortgages and Interest Receivable held in the Authority's Agency Fund as of December 31, 2011 and 2010 which are considered impaired:

	<u>2011</u>	<u>2010</u>
Mortgages Receivable - Collection: Deemed Collectable		
Deemed Doubtful	\$ 20,729,607	\$ 20,426,538
Subtotal Mortgages Receivable	20,729,607	20,426,538
Total Allowance	(20,626,729)	(20,316,804)
Net Mortgage Receivable - December 31	\$ 102,878	\$ 109,734

The following represents the activity of the allowance for mortgage losses in the Agency Fund during 2011 and 2010:

	<u>2011</u>	<u>2010</u>
Balance of Allowance for Mortgage Receivable Losses: January 1	\$ 20,316,805	\$ 19,805,591
Increases: Allowance for Interest Receivable Allowance for Mortgages Receivable	169,236 132,868	210,842 433,299
Subtotal Increases:	302,104	644,141
Subtotal:	20,618,909	20,449,732
Decreases: Reclassified Mortgages Receivable Interest Paid		(98,296) (34,631)
Subtotal Decreases:	0	(132,927)
Balance of Allowance for Mortgage Receivable Losses: December 31	\$ 20,618,909	\$ 20,316,805
Analysis of Balance: Interest Receivable Mortgage Receivable	\$ 4,986,474 15,640,255	\$ 4,817,238 15,499,567
Balance:	\$ 20,626,729	\$ 20,316,805

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 10. LONG-TERM DEBT

Bonds, Notes and Certificates of Participation outstanding consist of debt issued by the Authority for specific projects or programs. The various obligations constitute debt of the Authority and are collateralized primarily by the respective facilities, reserves and revenue established within each bond fund. Assets of an individual bond fund are restricted and not available to meet the obligation of any other fund or purpose. Bond indentures contain significant requirements for annual debt service and flow of funds through various restricted accounts.

Egg Harbor Township Guaranteed Revenue Bonds

In 2000, the Authority issued bonds in the original amount of \$10,880,000. The bonds are special and limited obligations of the Authority, and the principal or redemption price of and interest on the Bonds are payable from properties and funds pledged under the bond resolution ("Resolution"), and are secured by a guaranty agreement with the Township of Egg Harbor dated as of September 1, 2000. The Guaranty Agreement is authorized by a Township ordinance finally adopted July 26, 2000, requiring the Township to pledge its full faith and credit to the punctual payment of the principal of and interest on the Bonds so that the Debt Service Reserve Fund (as defined in the Resolution) is maintained at the Debt Service Requirement (as defined in the Resolution), to the extent that revenues or certain other funds under the Resolution are not available to pay the principal of or interest on the Bonds.

The proceeds of the bonds have been lent to The Egg Harbor Township Golf Corporation ("Golf Corporation") by the Authority, pursuant to a Loan Agreement dated as of September 1, 2000. The Golf Corporation is a non-profit corporation and organized in accordance with Revenue Ruling 63-20, as supplemented by Revenue Procedure 82-26, of the Internal Revenue Service. The Golf Corporation is a component unit of the Township of Egg Harbor. The proceeds of the loan were used by the Golf Corporation to finance: (i) the acquisition and construction of an eighteen-hole public golf course, clubhouse, other golf-related facilities and the acquisition of the necessary equipment and supplies; (ii) capitalized interest; (iii) a debt service reserve fund; and (iv) the cost to issue the bonds. The golf course and clubhouse are located in the Township.

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 10. LONG-TERM DEBT (continued)

Egg Harbor Township Guaranteed Revenue Refunding Bonds

In 2006, the Authority issued refunding bonds in the original amount of \$9,785,000, under amended loan and guarantee documents. Bond proceeds were used to defease \$9,145,000 of the 2000 Bonds. The 2000 Bonds were paid off in full as of November 1, 2010. The December 31, 2011 Balance Sheet ending balances and the 2011 Income Statement show only the 2006 Egg Harbor Township Guaranteed Revenue Refunding Bonds.

Egg Harbor Township Golf Corporation Trustee Activity

The following represents a summary of the Egg Harbor Township Golf Corporation's Trustee activity during 2011 and 2010:

	<u>2011</u>	2010
Opening Cash and Cash Equivalents - January 1:	\$ 906,624	\$ 917,785
Increases: Interest Earned Payment from Egg Harbor	337	1,247
Township Golf Course	602,229	700,000
Subtotal Increases:	602,566	701,247
Revised Cash and Equivalents Balance:	1,509,190	1,619,032
Decreases: Administrative Costs Interest Paid Principal Paid	(10,180) (432,275) (305,000)	(7,844) (444,564) (260,000)
Subtotal Decreases:	(747,455)	(712,408)
Ending Cash and Cash Equivalents - December 31:	\$ 761,735	\$ 906,624

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 10. LONG-TERM DEBT (continued)

The ARC of Atlantic County

On September 22, 2005, the Authority issued bonds in an original amount of \$2,400,000 to provide funds to purchase a building for the ARC of Atlantic County. The proceeds of the bonds have been lent to the ARC of Atlantic County and are secured by a mortgage note dated September 22, 2005. Principal and interest payments are due monthly. Variable interest rates were fixed for the first five-year period. A refunding adjusted interest rates to an indicative swap interest rate of 3.25% as of December 21, 2010, continuing through October 2030 in accordance with the bond issue documentation. A new amortization schedule was presented to the Authority in early 2012 by TD Bank. The new schedule shows only principal payments. Future interest payments are calculated monthly by TD bank based on the swap interest rate; however interest shown in the schedule below is calculated at a 3.30 interest rate.

Faith Baptist Church

On September 22, 2006, the Authority issued bonds in an original amount of \$1,000,000 to provide funds for a portion of Faith Baptist Church building program in Pleasantville. The proceeds of the bonds have been lent to the Faith Baptist Church and are secured by a mortgage note dated September 22, 2006. Principal and interest payments are due monthly.

St. Augustine Preparatory School

On January 5, 2007, the Authority issued bonds in an original amount of \$15,000,000 to provide funds for a portion of St. Augustine Preparatory School building program in Buena Vista. The proceeds of the bonds have been lent to the St. Augustine Preparatory School and are secured by a mortgage note dated January 5, 2007. Interest-only payments were due monthly until amortization of principal and interest beginning June 1, 2008.

Total General Debt

Principal and interest requirements for remaining terms of the debt are as follows:

	<u> </u>	Principal	<u>Interest</u>	<u>Total</u>
2012	\$	849,538	\$ 1,089,974	\$ 1,939,512
2013		888,427	1,053,070	1,941,497
2014		921,412	1,016,473	1,937,885
2015		960,269	978,503	1,938,772
2016		998,687	936,928	1,935,615
2017-2021		5,726,033	3,974,907	9,700,940
2022-2026		6,979,811	2,654,012	9,633,823
2027-2031		7,340,883	1,068,418	8,409,301
2032-2033		1,180,028	 37,733	 1,217,761
	\$	25,845,088	\$ 12,810,018	\$ 38,655,106

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 10. LONG-TERM DEBT (continued)

Atlantic City and Atlantic County Certificates of Participation

The Authority sold \$72,210,000 Certificates of Participation in its leases with the City of Atlantic City (which secured the 1985 City Public Facility Lease Rental Bonds) and Atlantic County (which secured the 1986 County Public Facility Lease Rental Bonds) in 1991. Certificates of Participation represent proportionate interest in the fixed rental payments from these leases. Proceeds from the sale of these Certificates of Participation were used to establish escrow accounts (with U.S. Government securities) Public Facility Lease Rental Bonds, and the 1985 County Completion Bonds. As a result of these transactions, the bonds for these issues have been defeased and, accordingly, connection with the sales of the Certificates of Participation, net of any debt issuance costs, were paid to the lessees in 1991, in accordance with the lease agreements. At the end of the lease terms and satisfaction of the Certificates of Participation, the lessees may purchase the buildings from the Authority for \$1. The Authority's liability associated with these Certificates of Participation is limited to the associated lease revenue and income thereon.

Principal and interest requirements for remaining terms of the Certificates of Participation are as follows:

	<u>Principal</u>	Interest	<u>Total</u>
2012	\$ 4,945,000	\$ 1,268,951	\$ 6,213,951
2013	5,315,000	912,478	6,227,478
2014	5,655,000	563,469	6,218,469
2015	6,015,000	191,734	6,206,734
	\$ 21,930,000	\$ 2,936,632	\$ 24,866,632

Long-term debt as of December 31, 2011 consisted of the following:

	Beginning <u>Balance</u>	Additions	Adustments/ Payments	Ending <u>Balance</u>	Due in One Year
General	\$ 26,738,005	\$ -	\$ (806,339)	\$ 25,931,666	\$ 846,262
Certificates of Participation	26,525,000	0	(4,595,000)	21,930,000	4,945,000
Compensated Absences	106,066	0	(13,809)	92,257	0
	\$ 53,369,071	\$ -	\$ (5,415,148)	\$ 47,953,923	\$ 5,791,262

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 11. NET ASSETS

Net Assets present the difference between assets and liabilities. The restricted net assets amounts were as follows:

	December 31				
	<u>2011</u>	<u>2010</u>			
Invested in Capital Assets, Net of Related Liabilities Net Plant and Equipment in Service	\$ 3,899	\$ 8,615			
Restricted for Capital Activity and Debt Service: Restricted Cash and Equivalents Restricted Investments	5,684,020	5,631,813 0			
Current Assets	6,173,001	5,937,433			
Non Current Assets	36,947,792	42,954,220			
Subtotal Restrictions	48,804,813	54,523,466			
Subtotal	48,808,712	54,532,081			
Deductions: Current Liabilities Payable from Restriced Assets Long Term Liabilities	(6,583,615) (42,146,610)	(6,460,088) (48,005,857)			
Subtotal Deductions	(48,730,225)	(54,465,945)			
Subtotal	78,487	66,136			
Unrestricted	831,521	944,209			
Total Net Assets	\$ 910,008	\$ 1,010,345			

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 12. PENSION PLAN

All of the Authority's employees participate in the Public Employees' Retirement System ("PERS"). This system is sponsored and administered by the New Jersey Division of Pensions and Benefits and is considered a cost sharing multiple-employer plan.

The Public Employees' Retirement System was established in January, 1955 under the provisions of N.J.S.A. 43:15A to provide coverage including post-retirement health care to substantially all full-time employees of the State or any county, municipality, school district or public agency provided the employee is not a member of another State-administered retirement system. Membership is mandatory for such employees and vesting occurs after 10 years of service and 25 years for health care coverage. Members are eligible for retirement at age 55, with an annual benefit generally determined to be 1/55th of the average annual compensation for the highest three fiscal years' compensation for each year of membership during years of credited service. Early retirement is available to those under age 60 with 25 or more years of credited service. Anyone who retires early and is under age 55 receives retirement benefits as calculated in the above-mentioned formula but at a reduced rate (one quarter of one percent for each month the member lacks of attaining age 55).

The State of New Jersey, Department of the Treasury, Division of Pensions and Benefits, issues publicly-available financial reports that include the financial statements and required supplementary information for PERS. The financial reports may be obtained by writing to the State of New Jersey, Department of the Treasury, Division of Pensions and Benefits, P.O. Box 295, Trenton, NJ 08625-0295.

Legislation enacted during the year ended June 30, 1997 (Chapter 115, P.L. 1997), changed the asset valuation method from market related value to full-market value. This legislation also contains a provision to reduce the employee contribution rates under PERS by 1/2 of 1 percent to 4.5 percent for calendar years 1998 and 1999, and to allow for a reduction in the employee's rate after calendar year. 1999, providing excess valuation assets are available. The legislation also provided that the entity's normal contributions of the fund may be reduced based on the revaluation of assets. Due to recognition of the bond proceeds and the change in asset valuation method as a result of enactment of chapters 114 and 115, all unfunded accrued liabilities were eliminated.

Due to enactment of the legislation described above, the State of New Jersey's portion of the unfunded accrued liability under the retirement system was eliminated.

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 12. PENSION PLAN (continued)

The contribution policy for the PERS is set by N.J.S.A. 43:15A, Chapter 62, P.L. of 1994, Chapter 115, P.L. of 1999, and requires contributions by active members and contributing employers. Plan member and employer contributions may be amended by State of New Jersey legislation. As of October 1, 2011, PERS increased the employee contribution rate to 6.5% of employees' annual compensation, as defined. A second phase of the contribution rate increase from 6.5% to 7.5% is to be phased in equally over a 7-year period beginning July 2012. The contribution rate will increase by 0.14% each year with the first payroll of July until the 7.5% contribution rate is reached in July 2018. Employers are required to contribute at an actuarially-determined rate. The actuarially-determined contribution includes funding for basic retirement allowances, cost-of-living adjustments, noncontributory death benefits, and post-retirement medical premiums.

The Authority's total payroll for the years ended December 31, 2011, 2010 and 2009 was \$1,032,660, \$969,123 and \$845,904, respectively, and covered payroll was \$846,190, \$786,659 and \$774,221, respectively. Information regarding contributions made by the State of New Jersey on behalf of the Authority is not available. Contributions to PERS for the years ended December 31 made by the employees and the Authority were as follows:

	Em	ployees	Authority					
Percent of				Percent of				
		Covered		Covered				
Year Ending	<u>Amount</u>	<u>Payroll</u>	<u>Amount</u>	<u>Payroll</u>				
12/31/2011	\$ 50,844	5.5% & 6.5%*	\$ 92,479	8.00%				
12/31/2010	46,662	5.50%	61,571	6.00%				
12/31/2009	42,582	5.50%	46,629	6.00%				

^{*5.5%} until 9/30/11; 6.5% began 10/1/11

The Authority had not been required to make a contribution to PERS for several years. Effective with 2005, the Authority's required contributions to PERS was being phased in at 20% per year. For 2009, 2010 and 2011, the Authority has made 100% of the required contribution. The Authority's required contribution to the PERS as a percentage of the total actuarially-determined contribution requirement for all employers covered by PERS is not available.

The "pension benefit obligation" is a standardized disclosure measure representing the present value of pension benefits adjusted for the effects of projected salary increases estimated to be payable in the future based on employee service credited to date. The measure, which is the actuarial present value of credited projected benefits, is intended to help users assess the funding status of the retirement systems on a going concern basis, assess progress made in accumulating sufficient assets to pay benefits when due and make comparisons among employers. This measure is independent of the actuarial funding method used to determine employer contributions to the systems.

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 13. CONTINGENCIES

In the normal course of business, the Authority may periodically be named as a defendant in litigation. In the opinion of management, supported by legal counsel, the impact of any such matters, if adversely determined, would not have a material adverse effect on the financial statement or operations of the Authority.

NOTE 14. COMPENSATED ABSENCES

Employees become eligible to receive sick leave in accordance with Note 2. The benefits are provided as the lesser of \$15,000 or 50% of accrued sick leave. Management estimates that the unrecorded balance of accrued sick leave at December 31, 2011 and 2010, assuming all employees are eligible for accrued sick leave at termination, is approximately \$92,257 and \$106,066, respectively. In 2004, the payment was at management's discretion. During 2005, the Board voted to change the policy, thereby requiring the liability to be recorded.

NOTE 15. POST-RETIREMENT BENEFITS

On January 1, 2007 the Authority as required, adopted GASB 45, "Accounting and Financial Reporting by Employers for Post Employment Benefits Other than Pensions." This Statement requires governmental entities to report the future cost of other post employment benefits ("OPEB") on a present-value basis instead of the present "pay as you go" method. At December 31, 2011, based on the eligible employees, the unfunded liability for the maximum three-year post-retirement benefit would be \$175,576. This includes the present value at 5% of 3 years of insurance payments to all current employees assuming all will work until eligibility.

NOTE 16. <u>ECONOMIC DEPENDENCY</u>

The administrative operations of the Authority are dependent upon management agreements with various governing bodies and agencies for projects in Atlantic County.

NOTE 17. RELATED PARTY TRANSACTIONS

The Authority has a net lease receivable due from the County of Atlantic as of December 31, 2011 and 2010 with a balance of \$14,062,728 and \$18,197,255 respectively. The County remits payments equal to debt service on associated Certificates of Participation less earnings on reserves held.

The Authority leases its primary office space from the County under annual lease agreements. Rent expense paid to the County during 2011 and 2010 was \$29,717 and \$29,717, respectively.

NOTES TO FINANCIAL STATEMENTS

Years ended December 31, 2011 and 2010

NOTE 17. RELATED PARTY TRANSACTIONS (continued)

The Authority entered into an agreement with the County for the Authority to operate the John F. Gaffney Green Tree Golf Course ("Golf Course") effective June 1, 2007 for renewable one year term ending May 31, 2008. On July 14, 2008, the Authority and County amended the initial agreement to December 31, 2007 and enter into a renewal agreement for one year commencing January 1, 2008 and ending December 31, 2008. This agreement shall be renewable by mutual consent for successive terms of one year each through 2013. The Authority will perform the day-to-day operation of the Golf Course including the Golf Course's Pro Shop and Club House. All the Golf Course equipment which is currently owned by the County shall remain County property but shall be made available for the use and benefit of the Authority. The Authority previously, at the end of each month, turned over the net revenue and interest to the County. Beginning in 2011, at the request of the County Treasurer, the Authority will be making one annual payment of revenue and interest to the County, if net proceeds are available. The net revenue shall be based upon the gross revenues of the Golf Course (including green fees, net Pro Shop sales, and any other revenue generated in connection with Golf Course operations) less operating and management expenses that are incurred by the Authority pursuant to the Agreement. For 2011, no payment was made to the County, as there were no net proceeds available as of December 31, 2011.

NOTE 18. SUBSEQUENT EVENTS

Management has reviewed and evaluated all events and transactions that occurred between December 31, 2011 and March 29, 2012, the date that the financial statements were issued for possible disclosure and recognition in the financial statements, and no items have come to the attention of the Authority that would require disclosure.

NOTE 19. AGENCY FUND LITIGATION

As of December 31, 2011, the Authority is involved in pending litigation concerning the mortgage to Barlinvis Associates. The Authority is working with Barlinvis to resolve this issue and anticipates a resolution in 2012.

	:	
	·	
OTHER SUPPLEMENTA	ARY INFORMATION	

SCHEDULE OF APPROPRIATIONS COMPARED TO BUDGET - ADMINISTRATIVE FUND

	2011 <u>Budget</u>	2011 Final <u>Budget</u>	2011 <u>Actual</u>	Unexpended Balance/ (Excess)
Operating Revenues: Project Administration Fees Bond Fees Grant and Agency Fund Fees Reimbursement and Other	\$ 880,066 21,000 443,596 402,100	\$ 741,827 21,000 465,856 376,681	\$ 741,827 21,000 465,856 376,681	\$
Total Operating Revenues	1,746,762	1,605,364	1,605,364	
Operating Expenses: Payroll Expenses Employee Benefits Rent Professional Fees Insurance Administrative and General Depreciation	1,099,531 376,620 29,717 98,500 100,000 50,925 6,000	1,020,515 391,314 29,717 80,678 98,044 93,254 4,716	1,021,487 391,314 29,717 80,678 98,044 84,022 4,716	9,232
Total Operating Expenses	1,761,293	1,718,238	1,709,978	8,260
Other Income/(Expenses): Investment Income Total Other Income/(Expenses)	15,100 15,100	<u>4,277</u> <u>4,277</u>	4,277 4,277	
Net Income/(Loss)	\$ 569	<u>\$ -108,597</u>	\$ -100,337	\$ 8,260

COMBINING BALANCE SHEETS

Year ended December 31, 2011

ASSETS

Unrestricted Assets:		<u>Total</u>	Ad	ministrative <u>Fund</u>		Bond <u>Fund</u>		Grant <u>Fund</u>
Current Assets:								
Cash	\$	660,821	\$	660,821				
Other Receivables		331,802		331,802				
Total Unrestricted Current Assets		992,623	*****	992,623				
Restricted Assets:								
Current Assets:					•	E 400 E00	•	440.000
Cash		5,684,021		74,588	\$	5,490,503	\$	118,930
Interest Receivable		124,743				124,743		142 502
Accounts Receivable - HUD		142,583				325,000		142,583
Guaranteed Note Receivable		325,000				325,000		
Interfund Receivable - HOME Net Lease Payments Receivable		5,058,082				5,058,082		
Mortgages Receivable		521,262				521,262		
Worldages (Goolvabie		021,202						
Total Restricted Current Assets		11,855,691		74,588		11,519,590		261,513
Non-Current Assets:								
Mortgages Receivable	:	22,751,549				15,985,425		6,766,124
Valuation Allowance for Loan Losses		(6,766,124)						(6,766,124)
Guaranteed Note Receivable		9,100,000				9,100,000		
Net Lease Payments Receivable		11,897,728	· · · · · · · · · · · · · · · · · · ·			11,897,728		
Total Restricted Non-Current Assets		36,983,153				36,983,153		
Total Restricted Assets		48,838,844_		74,588		48,502,743		261,513
Capital Assets, Net of Depreciation		3,899		3,899				
Total Assets	\$	49,835,366	\$	1,071,110	\$	48,502,743	\$	261,513

COMBINING BALANCE SHEETS

Year ended December 31, 2011

LIABILITIES

Unrestricted Assets:	<u>Total</u>	Administrative <u>Fund</u>	Bond <u>Fund</u>	Grant <u>Fund</u>
Current Liabilities: Accounts Payable	\$ 7,012	\$ 7,012		
Total Unrestricted Current Liabilities	7,012	7,012		
Restricted Assets: Current Liabilities: Accounts Payable	149,967	24,044		\$ 125,923
Interfund Payable - Admin Interest Payable Current Portion of Long-Term Debt	641,056 5,791,262		\$ 641,056 5,791,262	
Total Current Liabilities Payable From Restricted Assets	6,582,285	24,044	6,432,318	125,923
Long-Term Liabilities: Deferred Program Income Accrued Sick and Vacation Certificates of Participation Bonds Payable	135,590 130,046 16,985,000 25,085,425	130,046	16,985,000 25,085,425	135,590
Total Long-Term Liabilities	42,336,061	130,046	42,070,425	135,590
Total Liabilities	48,925,358	161,102	48,502,743	261,513
Net Assets: Invested in Capital Assets, Net of Related Debt Restricted for Capital Activity and Debt Service Unrestricted	3,899 74,588 831,521	3,899 74,588 831,521		
Total Net Assets	910,008	910,008		
Total Liabilities and Net Assets	\$ 49,835,366	\$ 1,071,110	\$ 48,502,743	\$ 261,513

COMBINING BALANCE SHEETS - BOND FUNDS

Year ended December 31, 2011

ASSETS

St. <u>Augustine</u>		48,797	401,675	450,472		13,286,315	13,286,315	13,736,787	\$ 13,736,787
41		↔							8
Faith Baptist Church		3,357	42,147	45,504		785,576	785,576	831,080	\$ 831,080
		↔	4	4		3/	8	88	\$
C ntic Inty		3,035	77,440	80,475		1,913,534	1,913,534	1,994,009	4,009
ARC of Atlantic County		€9	7	8		1,91;	1,91	1,99	\$ 1,994,009
oor ip rse				,	000			554	
Egg Harbor Township Golf Course Series 2006		69,554 325,000		394,554	9,100,000		9,100,000	9,494,554	9,494,554
		↔				i			₩
Mantic County Certificate of Participation Series 1991	5,490,502	9	4,335,000	9,825,502	9,727,728		9,727,728	19,553,230	3,230
Atlantic County Certificate of Participation	\$ 5,49	•	4,33	9,82	9,72		9,72	19,55	\$ 19,553,230
·		ç	787	833	000	-	8 	83	
Atlantic City Certificate of Participation		1	723,082	723,083	2,170,000		2,170,000	2,893,083	\$ 2,893,083
4 O W			ρ	- 1]		
Total	5,490,503	124,743 325,000	5,058,082	11,519,590	9,100,000 11,897,728	15,985,425	36,983,153	48,502,743	\$ 48,502,743
 	\$ 5,4	— w (5,0	11,5	9,1	15,9	36,8	48,5	\$ 48,5
			,	•		·			
		: . ple	elvable	S	e ⁄able		Assets		
		Receiva	its Rece	nt Assel	ceivabl Receiv	<u>a</u>	'nrrent	"	
	S: 55:	eivable Note F	aymen Receiva	Currer	sets: lote Re vments	ceivab	Non-C	Assets	
	estricted Assets Current Assets: Cash	Investments Interest Receivable Guaranteed Note Receivable	Net Lease Payments Receivable Mortgages Receivable	stricted	on-Current Assets: Guaranteed Note Receivable Net Lease Pavments Receivable	Mortgages Receivable	stricted	stricted	sets
	Restricted Assets: Current Assets: Cash	Invest Intere Guar	Net I Mort	Total Restricted Current Assets	Non-Current Assets: Guaranteed Note F Net Lease Paymer	Mortga	Total Restricted Non-Current Assets	Total Restricted Assets	Total Assets
	∝			F	Z		-	—	-

ATLANTIC COUNTY IMPROVEMENT AUTHORITY

COUNTY OF ATLANTIC, NEW JERSEY

COMBINING BALANCE SHEETS - BOND FUNDS

Year ended December 31, 2011

LIABILITIES AND FUND EQUITY

See Independent Auditor's Report

13,286,315

785,576

1,913,534

9,100,000

14,815,000

2,170,000

16,985,000 25,085,425

Certificates of Participation

Bonds Payable

Long-Term Liabilities:

48,797 401,675

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3,035

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69,554 325,000

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403,230

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113,083 610,000

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641,056 5,791,262

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Current Portion of Long-Term Debt

Interest Payable Current Liabilities:

Restricted Assets:

Total Current Liabilities Payable From

Restricted Assets

4,335,000

42,147 3,357

Augustine Sť.

Baptist Church

Atlantic County

Golf Course Series 2006

Series 1991

ARC o

Egg Harbor Township

Atlantic County Certificate of Participation

Certificate of Atlantic City

Participation

Series 1991

Total

Faith

450,472

45,504

80,475

394,554

4,738,230

723,083

6,432,318

13,286,315

785,576

1,913,534

9,100,000

14,815,000

2,170,000

42,070,425

Total Long-Term Liabilities

13,736,787

831,080

1,994,009

9,494,554

19,553,230

2,893,083

48,502,743

\$ 13,736,787

\$ 831,080

\$ 1,994,009

9,494,554

ω

\$ 19,553,230

\$ 2,893,083

\$ 48,502,743

Total Liabilities and Net Assets

Total Net Assets

Total Liabilities

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COMBINING BALANCE SHEETS - GRANT FUNDS

Year ended December 31, 2011

ASSETS

Restricted Assets:		<u>Total</u>		CDBG		HOME Funds	Other <u>Funds</u>
Current Assets: Cash Accounts Receivable - HUD	\$	118,930 142,583	\$	37,109 90,196	\$	69,258 52,387	\$ 12,563
Total Restricted Current Assets		261,513		127,305		121,645	 12,563
Non-Current Assets: Mortgages Receivable Valuation Allowance for Loan Losses		6,766,124 (6,766,124)		854,573 (854,573)	***************************************	5,812,241 (5,812,241)	 99,310 (99,310)
Total Restricted Non-Current Assets							
Total Restricted Assets		261,513		127,305		121,645	 12,563
Total Assets	\$	261,513	\$	127,305	\$	121,645	\$ 12,563
LIAE	BILIT	IES AND NE	T AS	SETS			
Restricted Assets: Current Liabilities: Accounts Payable Interfund Payable - Admin	\$	125,923	\$	90,197	\$	35,726	
Total Current Liabilities Payable From Restricted Assets		125,923		90,197		35,726	
Long-Term Liabilities: Deferred Program Income Due To Various Agencies		135,590		37,108		85,919	\$ 12,563
Total Long-Term Liabilities		135,590		37,108		85,919	 12,563
Total Liabilities		261,513		127,305		121,645	 12,563
Total Liabilities and Net Assets	\$	261,513	\$	127,305	\$	121,645	\$ 12,563

See Independent Auditor's Report

ATLANTIC COUNTY IMPROVEMENT AUTHORITY COUNTY OF ATLANTIC, NEW JERSEY

COMBINING BALANCE SHEETS - GRANT FUNDS - CDBG

Program <u>Income</u>	\$ 27,075	21,015 (21,015)	\$ 27,075	\$ 27,075	\$ 27,075
Small Cities	\$ 10,033	216,611 (216,611)	\$ 10,033	\$ 10,033	\$ 10,033
CDBG 2011 Entitlement	6	40,131	\$ 46,151	\$ 46,151	\$ 46,151
CDBG 2010 Entitlement	6	000,01	\$ 18,060	\$ 18,060	\$ 18,060
CDBG 2009 Entitlement		\$ 75,748 (75,748)	8		မ
CDBG 2008 Entitlement	0	\$ 2,070 84,891 (84,891)	\$ 2,070	\$ 2,070	\$ 2,070
CDBG 2007 Entitlement		\$ 23,915 85,602 (85,602)	\$ 23,915	\$ 23,915	\$ 23,915
CDBG 2006 Entitlement		\$ 96,388	s	₩	φ.
CDBG 2005 Entitlement	€	113,383 (113,383)	8	€	\$
CDBG 2004 Entitlement		\$ 28,106 (28,106)	\$		49
CDBG 2001-03 Entitlement		\$ 132,829 (132,829)	8		ω
Total	\$ 37,109	90,196 854,573 (854,573)	\$ 127,305	\$ 90,197 37,108	\$ 127,305
	Assets: Cash	Accounts Receivable Mortgages Receivable Mortgages Receivable Valuation Allowance	Total Assets	Liabilities: Accounts Payable and Accrued Expenses Deferred Program Income	Total Liabilities

See Independent Auditor's Report

ATLANTIC COUNTY IMPROVEMENT AUTHORITY COUNTY OF ATLANTIC, NEW JERSEY

COMBINING BALANCE SHEETS - GRANT FUNDS - HOME

Year ended December 31, 2011

2011 1997-2003 Atlantic Atlantic County County HPRP HOME	\$ 69,258 52,387 5,812,241 \$ 1,746,923 (5,812,241) (1,746,923)	\$ 121,645 \$ \$	\$ 35,726 85,919	\$ 121,645 \$ \$
2004 Atlantic County <u>HOME</u>	\$ 433,695 \$ (433,695)	₩		\$
2005 Atlantic County HOME	442,590 \$ (442,590)	\$		φ.
2006 Atlantic County HOME	506,448 (506,448)			
2007 Atlantic County HOME	\$ 527,156	8		8
2008 Atlantic County HOME	\$ 503,570 (503,570)	69		9
2009 Atlantic County HOME	\$ 553,020 (553,020)	₩		æ
2010 Atlantic County HOME	\$ 551,304 (551,304)	8		s.
2011 Atlantic County HOME	\$ (16,661) 52,387 84,217 (84,217)	\$ 35,726	\$ 35,726	\$ 35,726
Program Income HOME	\$ 85,919 463,318 (463,318)	\$ 85,919	\$ 85,919	\$ 85,919

COMBINING BALANCE SHEETS - GRANT FUNDS - OTHER

		<u>Total</u>		<u>USDA</u>	Jobs <u>Bill</u>
Assets: Cash Mortgages Receivable Mortgages Receivable Valuation Allowance	\$	12,563 99,310 (99,310)	\$	3,495 54,025 (54,025)	\$ 9,068 45,285 (45,285)
Total Assets	\$	12,563	<u>\$</u>	3,495	\$ 9,068
Liabilities: Deferred Program Income	<u>\$</u>	12,563	\$	3,495	\$ 9,068
Total Liabilities	\$	12,563	\$	3,495_	\$ 9,068

COMBINING BALANCE SHEETS - AGENCY FUNDS

		Housing <u>Projects</u>		<u>Other</u>		<u>Mortgages</u>		<u>Total</u>
Assets:	_		•	74.000			Φ	CEO 754
Cash	\$	587,421	\$	71,333	•	4 0 4 0 0 4 7	\$	658,754
Mortgage Interest Receivable		42,627			\$	4,943,847		4,986,474
Accounts Receivable - Other				90,795				90,795
Mortgages Receivable		1,527,084				14,216,049		15,743,133
Mortgages Receivable Valuation Allowance		(1,466,833)			_	(19,159,896)		(20,626,729)
Total Assets	\$	690,299	\$	162,128	<u>\$</u>		\$	852,427
Liabilities:							_	
Accounts Payable and Accrued Expenses			\$	46,048			\$	46,048
Due To Various Agencies	\$	690,299		116,080				806,379
Total Liabilities	\$	690,299	\$	162,128	\$		\$	852,427_

BALANCE SHEET AGENCY FUNDS, HOUSING PROJECTS

Year ended December 31, 2011

Total	587,421 42,627 1,527,084 (1,466,833)	690,299	690,299	690,299
Rental Rehabilitation	₩	\$	и	\$
Brighton <u>Towers</u>	\$ 60,946 15,643 241,940 (257,583)	\$ 60,946	\$ 60,946	\$ 60,946
Atlantic City Downpayment Assistance Program	81,751 1,119,445 (1,119,445)	81,751	81,751	81,751
Convention Hall Relocation	\$ 142,276 \$ 26,984 135,719 (59,825)	\$ 245,154 \$	\$ 245,154 \$	\$ 245,154 \$
Westside <u>Façade</u>	\$ 29,980 (29,980)	σ,	ω	₩
Habitat for <u>Humanity</u>	\$ 160,132	\$ 160,132	\$ 160,132	\$ 160,132
Grammercy Park Mortgage <u>SubsidY</u>	\$ 142,316	\$ 142,316	\$ 142,316	\$ 142,316 \$ 1
	Assets: Cash Mortgage Interest Receivable Mortgages Receivable Mortgages Receivable	Total Assets	Liabilities: Due To Various Agencies	Total Liabilities

BALANCE SHEET AGENCY FUNDS, OTHER

Total	71,333	\$ 162,128	46,048 116,080	\$ 162,128
	↔		↔	••
Misc.	\$ 260	\$ 260	\$ 260	\$ 260
Motts Creek	\$ 6,278	6,278	6,278	\$ 6,278
≥ 0	↔	8	₩	ω
Roadways	1,000	6,241	6,241	6,241
Ro	↔	₩	₩	8
AC Board of Education Penn Ave Relocation	6,463	6,463	6,463	6,463
	₩	⇔	₩	₩
Green Tree Golf Course	\$ 28,316 45,747	\$ 74,063	\$ 74,063	\$ 74,063
Brights <u>Villa</u>	\$ 35,294	\$ 35,294	\$ 35,294	\$ 35,294
Continuum <u>of Care</u>	\$ 1,805	\$ 1,805	\$ 1,805	\$ 1,805
Boardwalk <u>Façade</u>	\$ 31,724	\$ 31,724	\$ 31,724	\$ 31,724
	Assets: Cash Accounts Receivable - Other	Total Assets	Liabilities: Accounts Payable and Accrued Expenses Due To Various Agencies	Total Liabilities

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ATLANTIC COUNTY IMPROVEMENT AUTHORITY COUNTY OF ATLANTIC, NEW JERSEY

BALANCE SHEET AGENCY FUNDS, MORTGAGES

Assets: Mortgage Interest Receivable Mortgages Receivable Mortgages Receivable Valuation Allowance Total Assets	Barlinvis Apartments \$ 4,417,363 1,600,000 (6,017,363)	Garden Court Apartments \$ 9,523,320 (9,523,320)	Vermont Plaza \$ 526,484 3,092,729 (3,619,213)	Total \$ 4,943,847 14,216,049 (19,159,896) \$
Total Liabilities	\$	8	₩.	8

COMBINING STATEMENT OF ACTIVITIES

		<u>Total</u>	A	dministrative <u>Fund</u>	Bond <u>Fund</u>		Grant F <u>und</u>
Operating Revenues: Project Administration Fees Bond Fees	\$	741,827 21,000	\$	741,827 21,000			
Grant and Agency Fund Fees Grants		465,856 2,208,365		465,856		\$ 2,2	208,365
Reimbursement and Other		376,681		376,681	 		
Total Operating Revenues		3,813,729		1,605,364		2,2	208,365
Operating Expenses:				4 004 407			
Payroll Expenses		1,021,487		1,021,487			
Employee Benefits		391,314		391,314			
Rent		29,717		29,717			
Professional Fees		80,678		80,678			
Insurance		98,044		98,044			
Administrative and General		84,022		84,022		۸ -	740 227
Project Costs		1,740,227					740,227
Service Fees		468,138		4 740			468,138
Depreciation		4,716		4,716	 		
Total Operating Expenses		3,918,343		1,709,978	 	2,2	208,365
Operating Income (Loss)	***********	(104,614)		(104,614)			
Non-Operating Revenues/(Expenses):							
Investment and Interest Income		1,093,661		4,277	\$ 1,089,384		
Lease Rental		1,507,873			1,507,873		
Bond and Note Interest		(2,597,257 <u>)</u>			 (2,597,257)		
Total Non-Operating							
Revenues/(Expenses)		4,277		4,277			
(Decrease)/Increase in Net Assets		(100,337)		(100,337)			
Net Assets at Beginning of Year	_	1,010,345		1,010,345	 		
Net Assets at End of Year	\$	910,008	<u>\$</u>	910,008	\$	\$	

COMBINING STATEMENT OF ACTIVITIES - BOND FUND

Year ended December 31, 2011

	Total	Egg Harbor Township Golf Course Series 2006	Atlantic City Certificate of Participation Series 1991	Atlantic County Certificate of Participation <u>Series 1991</u>	ARC of Atlantic County	Faith Baptist <u>Church</u>	St. <u>Augustine</u>
Operating Expenses: Service Fees							
Total Operating Expenses			- Allery				
Operating Loss							
Non-Operating Revenues/(Expenses): Investment and Interest Income Lease Rental Bond and Note Interest	\$ 1,089,384 1,507,873 (2,597,257)	\$ 429,783	\$ 248,796 (248,796)	\$ 378 1,259,077 (1,259,455)	\$ 38,204	\$ 40,410	\$ 580,609
Total Non-Operating Revenues/(Expenses)							
Decrease in Net Assets							
Net Assets at Beginning of Year							
Net Assets at End of Year	€	8	8	8	\$	\$	49

COMBINING STATEMENT OF ACTIVITIES - GRANT FUND

	<u>Total</u>	CDBG	HOME <u>Funds</u>
Operating Revenues: Grants Program Income	\$ 2,083,832 124,533	\$ 1,383,402	\$ 700,430 124,533
Total Operating Revenues	2,208,365	1,383,402	824,963
Operating Expenses: Project Costs Service Fees	1,740,227 468,138	1,080,729 302,673	659,498 165,465
Total Operating Expenses	2,208,365	1,383,402	824,963
Operating Income			
Increase/(Decrease) in Net Assets			
Net Assets at Beginning of Year			
Net Assets at End of Year	\$	\$	\$

COMBINING STATEMENT OF ACTIVITIES - GRANT FUND - CDBG

Year ended December 31, 2011

	CDBG 2004 Entitlement	CDBG 2005 Entitlement	CDBG 2006 Entitlement	CDBG 2007 Entitlement	CDBG 2008 Entitlement	CDBG 2009 Entitlement	CDBG 2010 Entitlement	CDBG 2011 Entitlement	CDBG Program <u>Income</u>	Total
Operating Revenues: Grants Program Income	\$ 1,128	\$ 12,272	\$ 15,000	\$ 170,575	\$ 192,077	\$ 312,479	\$ 605,498	\$ 74,373	ь	\$ 1,383,402
Total Operating Revenues	1,128	12,272	15,000	170,575	192,077	312,479	605,498	74,373		1,383,402
Operating Expenses: Project Costs Fees Paid To ACIA	1,128	12,272	15,000	170,575	192,077	312,479	377,198 228,300	74,373		1,080,729
Total Operating Expenses	1,128	12,272	15,000	170,575	192,077	312,479	605,498	74,373		1,383,402
Operating Income										
Net Assets at Beginning of Year										
Net Assets at End of Year	છ	s	\$	\$	s	(A	છ		ક	\$

ATLANTIC COUNTY IMPROVEMENT AUTHORITY COUNTY OF ATLANTIC, NEW JERSEY

COMBINING STATEMENT OF ACTIVITIES - GRANT FUND - HOME

Year ended December 31, 2011

	2009 Atlantic County HPRP	2005 Atlantic County HOME	2006 Atlantic County HOME	2007 Atlantic County HOME	2008 Atlantic County HOME	2009 Atlantic County HOME	2010 Atlantic County HOME	2011 Atlantic County HOME	Program Income HOME	Total
Operating Revenues: Grants Program Income	с	ω	₩	\$ 29,585	ω	\$ 29,674	\$ 519,098	\$ 122,073	\$ 124,533	\$ 700,430 124,533
Total Operating Revenues				29,585		29,674	519,098	122,073	124,533	824,963
Operating Expenses: Project Costs Fees Paid To ACIA				29,585		27,724	430,489 88,609	84,217 37,856	87,483 37,050	659,498 165,465
Total Operating Expenses				29,585		29,674	519,098	122,073	124,533	824,963
Operating Income										
Net Assets at Beginning of Year										
Net Assets at End of Year	છ	€9	8	€	es.	8	ક		€	⇔

COMPARATIVE STATEMENTS OF CASH FLOWS

•	<u>Total</u>	Administrative <u>Fund</u>	Bond <u>Fund</u>	Grant <u>Fund</u>
CASH FLOWS TO/(FROM) OPERATING ACTIVITIES: Project Administration Fees Bond Fees	\$ 745,019 21,000	\$ 745,019 21,000		
Grant and Agency Fees Grants	515,364 2,083,962	515,364		\$ 2,083,962
Program Income Reimbursement and Other Payroll Expenses	306,108 (1,030,385)	306,108 (1,030,385)		
Employee Benefits	(391,085)	(391,085) (29,717)		
Rent Professional Fees	(29,717) (77,149)	(77,149)		
Insurance	(98,044)	(98,044)		
Service Fees Administrative and General	(96,547)	(96,547)		(0.404.705)
Cash Paid To Subcontractor and Vendors	(2,124,795)			(2,124,795)
Net Cash Provided By Operating Activities	(176,269)	(135,436)		(40,833)
CASH FLOWS TO/(FROM) INVESTING ACTIVITIES: Investment and Interest Income	4,655	4,277	\$ 378	
Net Cash Provided/(Used) By Investing Activities	4,655	4,277	378	
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:				
Purchases of Fixed Assets Principal Payments Received on Mortgages	144,781			144,781
Mortgages Issued	(30,249)			(30,249)
Principal Payments Received on Bonds Principal Payments Made on Bonds	(4,595,000)		(4,595,000)	
Fees Paid To ACIA	(38,052) 91,550	91,550		(38,052)
Interfunds Special Revenue Lease Rental	6,225,180	91,550	6,225,180	
Interest Paid on Bonds	(1,630,560)		(1,630,560)	
Net Cash Provided/(Used) By Capital and Related Financing Activities	167,650	91,550	(380)	76,480
Increase/(Decrease) in Cash and Cash Equivalents	(3,964)	(39,609)	(2)	35,647
Cash and Cash Equivalents, January 1	6,348,806	775,018	5,490,505	83,283_
Cash and Cash Equivalents, December 31	\$ 6,344,842	\$ 735,409	\$ 5,490,503	<u>\$ 118,930</u>
Reconciliation To Balance Sheet:				
Unrestricted Cash Restricted Cash	\$ 660,821 5,684,021	\$ 660,821 74,588_	\$ 5,490,503	\$ 118,930
	\$ 6,344,842	\$ 735,409	\$ 5,490,503	\$ 118,930
Reconciliation of Operating Income To Net Cash Provided By Operating Activities:				
Operating Loss Adjustments To Reconcile Operating Income To Net Cash Provided By Operating Activities:	\$ (104,614)	\$ (104,614)	\$	
Depreciation Changes in Assets and Liabilities:	4,716	4,716		
(Increase)/Decrease in Accounts Receivable	54,251	(17,873)		\$ 72,124
Increase/(Decrease) in Accounts Payable Decrease in Due To Atlantic County	(95,950) (23,500)	(6,493)		(89,457) (23,500)
(Decrease) in Accrued Sick and Vacation	(11,172)	(11,172)		
	\$ (176,269)	\$ (135,436)	\$	\$ (40,833)

COMPARATIVE STATEMENTS OF CASH FLOWS - BOND FUND

CASH FLOWS FROM OPERATING ACTIVITIES:	<u>Total</u>	Atlantic City Certificate of Participation Series 1991	Atlantic County Certificate of Participation <u>Series 1991</u>
Service Fees		····	
Net Cash Provided/(Used) By Operating Activities			
CASH FLOWS TO/(FROM) INVESTING ACTIVITIES: Investment and Interest Income	\$ 378		\$ 378
Net Cash Provided/(Used) By Investing Activities	378		378
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES: Payments Received on Bonds Principal Payments Made on Mortgages/Bonds Lease Rental Interest Paid on Bonds	(4,595,000) 6,225,180 (1,630,560)	\$ (560,000) 831,576 (271,575)	(4,035,000) 5,393,604 (1,358,985)
Net Cash Provided/(Used) By Capital and Related Financing Activities	(380)	1	(381)
(Decrease)/Increase in Cash and Cash Equivalents	(2)	1	(3)
Cash and Cash Equivalents, January 1	5,490,505		5,490,505
Cash and Cash Equivalents, December 31	\$ 5,490,503	<u>\$ 1</u>	\$ 5,490,502
Reconciliation To Balance Sheet: Restricted Cash	\$ 5,490,503	<u>\$ 1</u>	\$ 5,490,502
	\$ 5,490,503	<u>\$ 1</u>	\$ 5,490,502
Reconciliation of Operating Income To Net Cash Provided By Operating Activities: Operating Loss Adjustments To Reconcile Operating Income To Net Cash Provided By Operating Activities: Decrease in Accounts Payable	\$		
	\$	\$	\$

COMPARATIVE STATEMENTS OF CASH FLOWS - GRANT FUND

	<u>Total</u>	CDBG	HOME <u>Funds</u>	Other <u>Funds</u>
CASH FLOWS FROM OPERATING ACTIVITIES: Grants	\$ 2,083,962	\$ 1,383,402	\$ 700,560	
Program Income Cash Paid To Subcontractors and Vendors	(2,124,795)	(1,406,902)	(717,893)	
Net Cash Provided/(Used) By Operating Activities	(40,833)	(23,500)	(17,333)	
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES: Principal Payments Received on Mortgages Mortgages Issued	144,781 (30,249)	18,672	124,533 (26,549)	\$ 1,576 (3,700)
Fees Paid To ACIA Interfunds - Special Revenue Funds	(38,052)	(1,000)	(37,052)	
Net Cash Provided/(Used) By Capital and Related Financing Activities	76,480	17,672	60,932	(2,124)
Increase/(Decrease) in Cash and Cash Equivalents	35,647	(5,828)	43,599	(2,124)
Cash and Cash Equivalents, January 1	83,283	42,937	25,659	14,687
Cash and Cash Equivalents, December 31	\$ 118,930	\$ 37,109	\$ 69,258	\$ 12,563
Reconciliation To Balance Sheet: Restricted Cash	\$ 118,930	\$ 37,109	\$ 69,258	\$ 12,563
	\$ 118,930	\$ 37,109	\$ 69,258	\$ 12,563
Reconciliation of Operating Income To Net Cash Provided By Operating Activities: Operating Income/(Loss) Adjustments To Reconcile Operating Income To Net Cash Provided By Operating Activities:				
Decrease in Accounts Receivable Increase/(Decrease) in Accounts Payable (Decrease) in Due To Atlantic County	\$ 72,124 (89,457) (23,500)	\$ (33,580) 33,580 (23,500)	\$ 105,704 (123,037)	
	\$ (40,833)	\$ (23,500)	\$ (17,333)	\$

COMPARATIVE STATEMENTS OF CASH FLOWS - GRANT FUND - CDBG

Year ended December 31, 2011

Program Income	ь							27,075	\$ 27,075	\$ 27,075	\$ 27,075		ss.
Small Cities	69	(23,500)	(23,500)	18,672	(1,000)	17,672	(5.828)	15,861	\$ 10,033	\$ 10,033	\$ 10,033	(23,500)	(23,500)
CDBG 2011 Entitlement	\$ 74,373	(74,373)							6	69	es.	(46,151)	ss.
CDBG 2010 Entitlement	\$ 605,498	(605,498)							\$		₩.	38,556	ь
CDBG 2009 Entitlement	\$ 312,479	(312,479)							٠		8		49
CDBG 2008 Entitlement	\$ 192,077	(192,077)							8		8	(2,070)	φ.
CDBG 2007 Entitlement	\$ 170,575	(170,575)							\$		9	(23,915)	\$
CDBG 2006 Entitlement	\$ 15,000	(15,000)							es.		မ		8
CDBG 2005 Entitlement	12,272	(12,272)						-	г	-	2		s
CDBG 2004 Entitlement	1,128	(1,128)							s		မ	į	€
CDBG 2003 Entitlement									s		\$		8
CDBG 2001-2002 Entitlement									64	ļ	\$		s
Total	\$ 1,383,402	(1,406,902)	(23,500)	18,672	(1,000)	17,672	(5,828)	42,937	\$ 37,109	\$ 37,109	\$ 37,109	(33.580) 33.580 (23.500)	\$ (23,500)
	CASH FLOWS FROM OPERATING ACTIVITIES: Grants	Program Income Cash Paid To Subcontractors and Vendors	Net Cash Provided/(Used) By Operating Activities	CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES: Principal Payments Received on Mortgages	Transfer To Deferred Program Income Fees Paid To ACIA Interfunds - Special Revenue Funds	Net Cash Provided/(Used) By Capital and Related Financing Activities	Increase/(Decrease) in Cash and Cash Equivalents	Cash and Cash Equivalents, January 1	Cash and Cash Equivalents, December 31	Reconciliation To Balance Sheet: Restricted Cash		Reconciliation of Operating Income To Net Cash Provided By Operating Activities: Operating Income/(Loss) Adjustments To Reconcile Operating Income To Net Cash Provided By Operating Activities: (Increase)/Decrease in Accounts Receivable Increase/(Decrease) in Accounts Payable Decrease in Due To Atlantic County	

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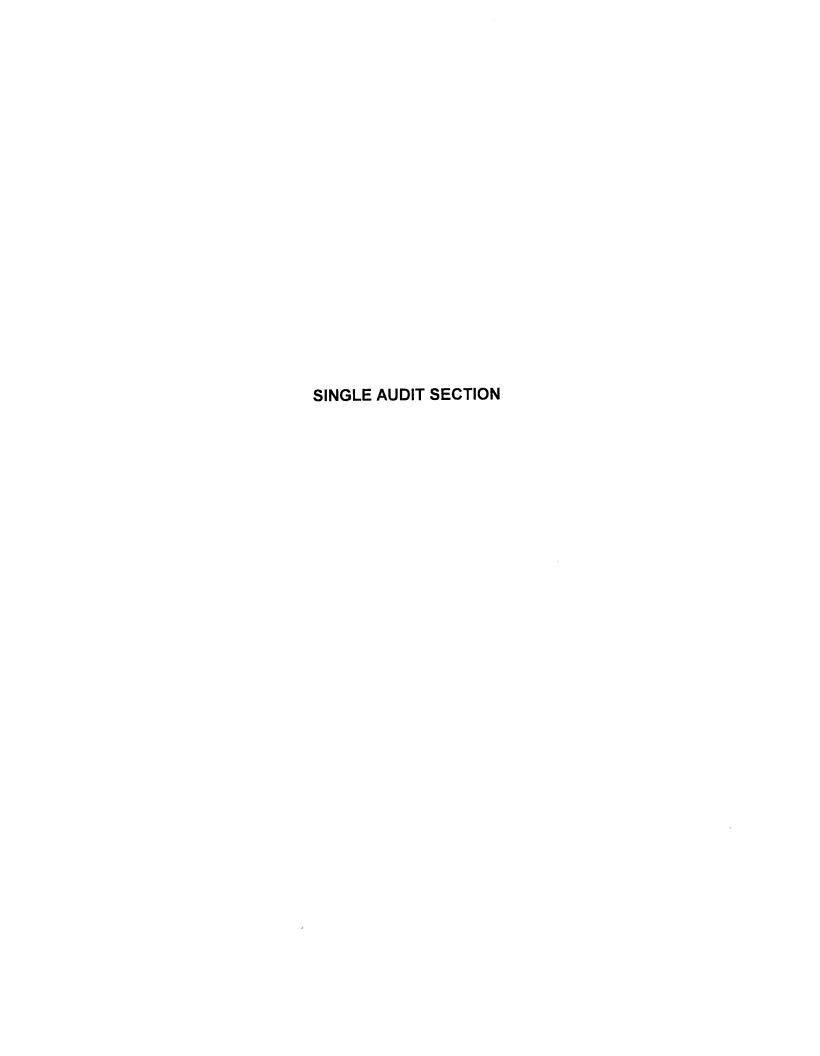
COMPARATIVE STATEMENTS OF CASH FLOWS - GRANT FUND - HOME

Year ended December 31, 2011

Program <u>Income</u>			\$ 124,533 (26,549) (37,052)	60,932	60,932	24,987	\$ 85,919	\$ 85,919	\$ 85,919			₩.
2011 Atlantic County HOME	\$ 69,686 (86,347)	(16,661)			(16,661)		\$ (16,661)	(16,661)	\$ (16,661)	\$ (52,387)	35,726	\$ (16,661)
2010 Atlantic County HOME	\$ 571,615 (572,287)	(672)			(672)	672	€		\$	\$ 132,517	7	\$ (672)
2009 Atlantic County HOME	\$ 29,674 (29,674)		11,420 (11,420)				₩	59	ક	\$ 11,708		s
2008 Attantic County HOME	ω		23,375 (23,375)				€	₩.	s,	υ		φ.
2007 Atlantic County HOME	\$ 29,585 (29,585)		6,754	į			s		\$	ь		€
2006 Atlantic County HOME	ь		1,000 (1,000)			}	ь	69	φ.	13.866	\$ (13,866)	69
2005 Atlantic County HOME	₩		2,000 (2,000)				8		8	45	•	₩.
2004 Atlantic County HOME	₩		40,262				6		8			S
2003 Atlantic County HOME	€		16,190				ss.	s	8		€	8
1997 - 2002 Atlantic County HOME	€		23,532 (23,532)				€		8			ь
Total	\$ 700,560 (717,893)	(17,333)	124,533 (26,549) (37,052)	60,932	43,599	25,659	\$ 69,258	\$ 69,258	\$ 69,258	A 77.77.77.77.77.77.77.77.77.77.77.77.77.	(123,037)	\$ (17,333)
	CASH FLOWS FROM OPERATING ACTIVITIES: Grants Cash Paid To Subcontractors and Vendors	Net Cash Provided/(Used) By Operating Activities	CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES: Principal Payments Received on Mortgages Transfer To Deferred Program Income Mortgages Issued Fees Paid To ACIA Interfunds - Special Revenue Funds	Net Cash Provided/(Used) By Capital and Related Financing Activities	Increase/(Decrease) in Cash and Cash Equivalents	Cash and Cash Equivalents, January 1	Cash and Cash Equivalents, December 31	Reconciliation To Balance Sheet: Restricted Cash		Reconciliation of Operating Income To Net Cash Provided By Operating Activities: Operating Income/(Loss) Adjustments To Reconcile Operating Income To Net Cash Provided By Operating Description	Decrease/(Increase) in Accounts Receivable Increase/(Decrease) in Accounts Payable	

COMPARATIVE STATEMENTS OF CASH FLOWS - GRANT FUND - OTHER

Total	<u>USDA</u>	Jobs Bill
\$ 1,576 (3,700)	\$ 1,500	\$ 76 (3,700)
(2,124)	1,500	(3,624)
(2,124)	1,500	(3,624)
14,687	1,995	\$ 12,692
\$ 12,563	\$ 3,495	\$ 9,068
\$ 12,563 \$ 12,563	\$ 3,495 \$ 3,495	\$ 9,068 \$ 9,068
\$		
	(2,124) (2,124) (2,124) 14,687 12,563	\$ 1,576 (3,700) \$ 1,500 (2,124) 1,500 (2,124) 1,500 14,687 1,995 \$ 12,563 \$ 3,495 \$ 12,563 \$ 3,495



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REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Chairman and Commissioners of the Atlantic County Improvement Authority Mays Landing, New Jersey

We have audited the basic financial statements of the Atlantic County Improvement Authority ("Authority"), a component unit of the County of Atlantic, as of and for the year ended December 31, 2011, and have issued our report thereon dated March 29, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Authority's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the basic financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Authority's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance

As part of obtaining reasonable assurance about whether the Authority's basic financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of basic financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to the Authority's management in a separate letter dated March 29, 2012.

This report is intended solely for the information and use of management, the Division of Local Government Services, Department of Community Affairs, State of New Jersey, as well as other federal and state awarding agencies and pass-through entities, and is not intended to be and should not be used by anyone other than these specified parties.

Ford, Scott & Associates, L.L.C. FORD, SCOTT & ASSOCIATES, L.L.C. CERTIFIED PUBLIC ACCOUNTANTS

Leon P. Costello
Leon P. Costello
Certified Public Accountant

March 29, 2012

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REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

Chairman and Commissioners of the Atlantic County Improvement Authority Mays Landing, New Jersey

Compliance

We have audited the compliance of the Atlantic County Improvement Authority ("Authority") in the County of Atlantic, State of New Jersey, with the types of compliance requirements described in the *U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement* that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2011. The Authority's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major federal programs is the responsibility of the Authority's management. Our responsibility is to express an opinion on the Authority's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circulars A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Authority's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the Atlantic County Improvement Authority's compliance with those requirements.

In our opinion, the Authority complied, in all material respects, with the requirements referred to above that are applicable to each of its major federal programs for the year ended December 31, 2011.

Internal Control Over Compliance

The management of the Atlantic County Improvement Authority is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered the Authority's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of the management of the Authority, the Division of Local Government Services, Department of Community Affairs, State of New Jersey, and federal awarding agencies and pass-through entities and is not intended and should not be used by anyone other than these specified parties.

Ford, Scott & Associates, L.L.C. FORD, SCOTT & ASSOCIATES, L.L.C. CERTIFIED PUBLIC ACCOUNTANTS

Leon P. Costello
Leon P. Costello
Certified Public Accountant

March 29, 2012

SCHEDULE OF FEDERAL FINANCIAL AWARDS

Year ended December 31, 2011

, Department/ Program Title	Federal CFDA <u>Number</u>	Pass - Through Grant <u>Number</u>	Program or Award <u>Amount</u>	Receipts or Revenue <u>Recognized</u>	Disbursements/ Expenditures
US Department of Housing and Urban Development: Passed Through The Count of Atlantic					
Home - Program Income - (not in totals - information only)				124,533	124,533
Home Investment Partnership Act (HOME) - 2004 Home Investment Partnership Act (HOME) - 2005 Home Investment Partnership Act (HOME) - 2006 Home Investment Partnership Act (HOME) - 2007 Home Investment Partnership Act (HOME) - 2009 Home Investment Partnership Act (HOME) - 2010 Home Investment Partnership Act (HOME) - 2010	14.239 14.239 14.239 14.239 14.239 14.239	M-04-DC-34-0229 M-05-DC-34-0229 M-06-DC-34-0229 M-07-DC-34-0229 M-09-DC-34-0229 M-09-DC-34-0229 M-09-DC-34-0229	\$ 879,410 795,854 673,087 731,074 700,196 773,958 766,606 678,142	29,585 - - 29,585 - - 519,098 122,073	\$ - - 29,585 - - - 519,098 122,073
Total Home Investment Partnership Act (HOME)				700,430	700,430
Community Development Block Grant Entitlement					
CDBG - Program Income - (not in totals - information only)				ı	1
Program Grant - 2004 Program Grant - 2005 Program Grant - 2006 Program Grant - 2007 Program Grant - 2008 Program Grant - 2009 Program Grant - 2010 Program Grant - 2011 Total Community Development Block Grant Entitlement Total Federal Financial Awards	14.218 14.218 14.218 14.218 14.218 14.218 14.218	B-05-UC-34-0111 B-05-UC-34-0111 B-06-UC-34-0111 B-08-UC-34-0111 B-09-UC-34-0111 B-09-UC-34-0111	1,708,000 1,622,568 1,465,751 1,365,600 1,671,395 1,467,932 1,424,682 1,332,979	\$ 1,128 12,272 15,000 170,575 192,077 312,479 605,498 74,373 1,383,402 \$ 2,083,832	\$ 1,128 12,272 15,000 170,575 192,077 312,479 605,498 74,373 1,383,402 \$ 2,083,832

NOTES TO SCHEDULE OF FEDERAL FINANCIAL AWARDS

Year ended December 31, 2011

Note 1. General

The accompanying Schedule of Federal Financial Awards presents the activity of all federal award programs of the Atlantic County Improvement Authority. The Authority is defined in Note 1(A) to the Authority's financial statements. All federal awards received directly from federal agencies as well as federal awards passed through other government agencies are included on the Schedule of Federal Financial Awards.

Note 2. Basis of Accounting

The accompanying Schedule of Federal Financial Awards is presented using the modified accrual basis of accounting. This basis of accounting is described in Note 1 to the Authority's financial statements.

Note 3. Relationship To General Purpose Financial Statements

Amounts reported in the accompanying Schedule agree with amounts reported in the Authority's financial statements.

Grant Fund	\$ 2,083,832
Less: Program Income	
Federal Award Schedule	\$ 2.083.832

ATLANTIC COUNTY IMPROVEMENT AUTHORITY SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED DECEMBER 31, 2011

I. Summary of Auditor's Results

Financial Statements	
Type of auditor's report issued:	Unqualified Opinion
Internal control over financial reporting:	
1) Material weakness(es) identified?	yes Xno
2) Significant deficiencies identified that are not considered to be material weaknesses?	yesXnone reported
Non-compliance material to basic financial statements noted?	yesXno
Federal Awards	
Internal Control over major programs:	
1) Material weakness(es) identified?	yes <u>X</u> no
2) Significant deficiencies identified that are not considered to be material weaknesses?	yesX_ none reported
Type of auditor's report issued on compliance for major program	ns: <u>Unqualified Opinion</u>
Any audit findings disclosed that are required to be reported in accordance with section .510(a) of Circular A-133?	yes Xno
Identification of major program:	
CFDA Number(s)	Name of Federal Program or Cluste
14.218 14.239	Community Development Block Program HOME Investment Partnership Act
Dollar threshold used to distinguish between type A and type B	programs: <u>\$300,000</u>
Auditee qualified as low-risk auditee?	XyesNo

ATLANTIC COUNTY IMPROVEMENT AUTHORITY SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED DECEMBER 31, 2011 (CONTINUED)

II. FINDINGS RELATING TO THE FINANCIAL STATEMENTS WHICH ARE REQUIRED TO BE REPORTED IN ACCORDANCE WITH GENERALLY ACCEPTED GOVERNMENTAL AUDITING STANDARDS

In accordance with <u>Government Auditing Standards</u>, our audit disclosed no findings relating to the financial statements that are required to be reported under this section.

III. FEDERAL AWARDS ASSISTANCE FINDINGS AND QUESTIONED COSTS

Federal:

Our audit disclosed no material Findings or Questioned Costs.

SUMMARY SCHEDULE OF PRIOR-YEAR FINDINGS AND QUESTIONED COSTS AS PREPARED BY MANAGEMENT

This Section identifies the status of prior-year findings related to the financial statements and federal and state awards that are required to be reported in accordance with Chapter 6.12 of Government Auditing Standards, and U.S. OMB Circular A-133 (Section .315 (a)(b)).

Status of Prior-Year Findings

None

COMMENTS AND REC	OMMENDATIONS	

ATLANTIC COUNTY IMPROVEMENT AUTHORITY COUNTY OF ATLANTIC

FINDINGS AND RECOMMENDATIONS

None

In accordance with OMB Circular A-133, Audits of States, Local Governments and Non-Profit Organizations, and Division of Local Government Services Regulations, a corrective action plan must be prepared and filed by the City Council in response to comments, if any.

Should any questions arise as to my comments or recommendations, or should you desire assistance in implementing my recommendations, please do not hesitate to call me.

Ford, Scott & Associates, L.L.C. FORD, SCOTT & ASSOCIATES, L.L.C. CERTIFIED PUBLIC ACCOUNTANTS

Leon P. Costello
Leon P. Costello
Certified Public Accountant

March 29, 2012