Authority Budget of:

Atlantic County Improvement Authority

State Filing Year

2022

ADOPTED COPY

For the Period:

January 1, 2022

to

December 31, 2022

RECEIVED

JAN 18 2022

A.C.I.A.

www.acianj.org
Authority Web Address

ANDROVED COPY



Division of Local Government Services

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A.C.I.A.

2022 (2022-2022) AUTHORITY BUDGET

Certification Section

2022 (2022-2023)

Atlantic County Improvement Authority AUTHORITY BUDGET

FISCAL YEAR: FROM January 1, 2022 TO December 31, 2022

For Division Use Only

CERTIFICATION OF APPROVED BUDGET

It is hereby certified that the approved Budget made a part hereof complies with the requirements of law and the rules and regulations of the Local Finance Board, and approval is given pursuant to N.J.S.A. 40A:5A-11.

State of New Jersey
Department of Community Affairs
Director of the Division of Local Government Services

By: Paul D (Wend CAN, RMS Date: 12/9/202)

CERTIFICATION OF ADOPTED BUDGET

It is hereby certified that the adopted Budget made a part hereof has been compared with the approved Budget previously certified by the Division, and any amendments made thereto. This adopted Budget is certified with respect to such amendments and comparisons only.

State of New Jersey
Department of Community Affairs
Director of the Division of Local Government Services

By: Taul Davert (PA, Ropate: 111/2022

2022 (2022-2023) PREPARER'S CERTIFICATION

Atlantic County Improvement Authority

AUTHORITY BUDGET

FISCAL YEAR:

FROM:

January 1, 2022

TO:

December 31, 2022

It is hereby certified that the Authority Budget, including both the Annual Budget and the Capital Budget/Program annexed hereto, represents the members of the governing body's resolve with respect to statute in that: all estimates of revenue are reasonable, accurate and correctly stated; all items of appropriation are properly set forth; and in itemization, form and content, the budget will permit the exercise of the comptroller function within the Authority.

It is further certified that all proposed budgeted amounts and totals are correct. Also, I hereby provide reasonable assurance that all assertions contained herein are accurate and all required schedules are completed and attached.

	1		
Preparer's Signature:	In I de	~11	
Name:	John C Lamey, Jr		
Title:	Executive Director		
Address:	1333 Atlantic Avenue, S	Suite 700	
	Atlantic City, NJ 08401		
Phone Number:	609-343-2390	Fax Number:	609-343-2188
E-mail address	lamey_john@aclink.org		

2022 (2022-2023) APPROVAL CERTIFICATION

Atlantic County Improvement Authority AUTHORITY BUDGET

FISCAL YEAR:

FROM:

January 1, 2022

TO:

December 31, 2022

It is hereby certified that the Authority Budget, including all schedules appended hereto, are a true copy of the Annual Budget and Capital Budget/Program approved by resolution by the governing body of the <u>Atlantic County Improvement Authority</u>, at an open public meeting held pursuant to <u>N.J.A.C. 5:31-2.3</u>, on the <u>28th</u> day of <u>October</u>, <u>2021</u>.

It is further certified that the recorded vote appearing in the resolution represents not less than a majority of the full membership of the governing body thereof.

1						
Officer's Signature:		201-				
Name:	Edwin C. Blake					
Title:	Secretary	*				
Address:	1333 Atlantic Avenue, S	Suite 700				
or .	Atlantic City, NJ 08401	Atlantic City, NJ 08401				
Phone Number;	609-343-2390	Fax Number:	609-343-2188			
E-mail address	recruiting@blakeandass	sociates.net				

INTERNET WEBSITE CERTIFICATION

	Web Address: www.acianj.org
All authoritie	s shall maintain either an Internet website or a webpage on the municipality's or county's Internet
operations an website at a	e purpose of the website or webpage shall be to provide increased public access to the authority's ad activities. N.J.S.A. 40A:5A-17.1 requires the following items to be included on the Authority's minimum for public disclosure. Check the boxes below to certify the Authority's compliance with
N.J.S.A. 40A	:5A-17.1.
\boxtimes	A description of the Authority's mission and responsibilities
\boxtimes	Budgets for the current fiscal year and immediately preceding two prior years
	The most recent Comprehensive Annual Financial Report (Unaudited) or similar financial information (Similar Information is such as PIE Charts, Bar Graphs etc. for such items as Revenues, Expenditures, and other information the Authority deems relevant to inform the public)
	The complete (All Pages) annual audits (Not the Audit Synopsis) of the most recent fiscal year and immediately two prior years
	The Authority's rules, regulations and official policy statements deemed relevant by the governing body of the authority to the interests of the residents within the authority's service area or jurisdiction
	Notice posted pursuant to the "Open Public Meetings Act" for each meeting of the Authority, setting forth the time, date, location and agenda of each meeting
\boxtimes	The approved minutes of each meeting of the Authority including all resolutions of the board and their committees; for at least three consecutive fiscal years
	The name, mailing address, electronic mail address and phone number of every person who exercises day-to-day supervision or management over some or all of the operations of the Authority
	A list of attorneys, advisors, consultants <u>and any other person</u> , <u>firm</u> , <u>business</u> , <u>partnership</u> , <u>corporation or other organization</u> which received any remuneration of \$17,500 or more during the preceding fiscal year <u>for any service whatsoever</u> rendered to the Authority.
webpage as	certified by the below authorized representative of the Authority that the Authority's website o identified above complies with the minimum statutory requirements of N.J.S.A. 40A:5A-17.1 a

Signature

Name of Officer Certifying compliance

Title of Officer Certifying compliance

John C. Lamey, Jr Executive Director

Page C-4

2022 AUTHORITY BUDGET RESOLUTION Atlantic County Improvement Authority

FISCAL YEAR:

FROM:

January 1, 2022

TO:

December 31, 2022

WHEREAS, the Annual Budget and Capital Budget for the Atlantic County Improvement Authority for the fiscal year beginning, January 1, 2022 and ending, December 31, 2022 has been presented before the governing body of the Atlantic County Improvement Authority at its open public meeting of October 28th, 2021; and

WHEREAS, the Annual Budget as introduced reflects Total Revenues of \$3,117,964.90, Total Appropriations, including any Accumulated Deficit if any, of \$3,066,091.68 and Total Unrestricted Net Position utilized of \$0.00; and

WHEREAS, the Capital Budget as introduced reflects Total Capital Appropriations of \$0.00 and Total Unrestricted Net Position planned to be utilized as funding thereof, of \$0.00; and

WHEREAS, the schedule of rates, fees and other charges in effect will produce sufficient revenues, together with all other anticipated revenues to satisfy all obligations to the holders of bonds of the Authority, to meet operating expenses, capital outlays, debt service requirements, and to provide for such reserves, all as may be required by law, regulation or terms of contracts and agreements; and

WHEREAS, the Capital Budget/Program, pursuant to N.J.A.C. 5:31-2, does not confer any authorization to raise or expend funds; rather it is a document to be used as part of the said Authority's planning and management objectives. Specific authorization to expend funds for the purposes described in this section of the budget, must be granted elsewhere; by bond resolution, by a project financing agreement, by resolution appropriating funds from the Renewal and Replacement Reserve or other means provided by law.

NOW, THEREFORE BE IT RESOLVED, by the governing body of the Atlantic County Improvement Authority, at an open public meeting held on October 28th, 2021 that the Annual Budget, including all related schedules, and the Capital Budget/Program of the Atlantic County Improvement Authority for the fiscal year beginning, 01/01/2022 and ending, 12/31/2022 is hereby approved; and

BE IT FURTHER RESOLVED, that the anticipated revenues as reflected in the Annual Budget are of sufficient amount to meet all proposed expenditures/expenses and all covenants, terms and provisions as stipulated in the said Authority's outstanding debt obligations, capital lease arrangements, service contracts, and other pledged agreements; and

BE IT FURTHER RESOLVED, that the governing body of the Atlantic County Improvement Authority will consider the Annual Budget and Capital Budget/Program for adoption on December 9th, 2021.

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Edwin G. Blake, Secretary

ADOPTED: October 28th, 2021

ATLANTIC COUNTY IMPROVEMENT AUTHORITY

RECORDED VOTE

MEMBER	AYE	NAY	ABSTAIN	ABSENT
Roy M. Foster, Chairperson	X			
Robert J. Tarby, Sr., Vice Chair	×			
Ann M. Davis, Treasurer	X			
Edwin G. Blake, Secretary	X	2		
Rev. Milton L. Hendricks, Asst. Secretary	×		F	
Robert P. Gross, Commissioner	X			-
Donald A. Guardian, Commissioner	×			
Christopher C. Fallon, III., Commissioner	X			
India P. Still, Commissioner	×		¥	

I, John (Lancy Jr), Assistant Secretary of the Atlantic County Improvement Authority, State of New Jersey, do hereby certify that the foregoing is a correct and true copy of a resolution adopted by the Board at a meeting duly held on the 28th day of October 2021.

Am (long)

2022 (2022-2023) ADOPTION CERTIFICATION

Atlantic County Improvement Authority

AUTHORITY BUDGET

FISCAL YEAR:

FROM:

January 1, 2022

TO:

December 31, 2022

Note: This is filled on for Adoption of the Budget Don't fill in for Introduction of the Budget

It is hereby certified that the Authority Budget and Capital Budget/Program annexed hereto is a true copy of the Budget adopted by the governing body of the <u>Atlantic County Improvement Authority</u>, pursuant to <u>N.J.A.C. 5:31-2.3</u>, on the <u>9th</u> day of, <u>December 2021</u>.

	/		
Officer's Signature:	Mn (In	7/	
Name:	John C. Lamey, Jr.	_/_/	
Title:	Executive Director		
Address:	1333 Atlantic Avenue,	Suite 700	
x ·	Atlantic City, NJ 08401	P 25	
Phone Number:	609-343-2390	Fax Number:	609-343-2188
E-mail address	lamey_john@aclink.org	J	

RESOLUTION OF THE ATLANTIC COUNTY IMPROVEMENT AUTHORITY ADOPTION OF THE ANNUAL BUDGET FISCAL YEAR JANUARY 1, 2022, TO DECEMBER 31, 2022

WHEREAS, the Atlantic County Improvement Authority, hereafter, the "Authority", is a political subdivision of the State of New Jersey and an instrumentality of the County of Atlantic established pursuant to N.J.S.A. 40:37A-44, et seq.; and

WHEREAS, the Annual Budget and Capital Budget for the Atlantic County Improvement Authority for the fiscal year beginning January 1, 2022 and ending December 31, 2022 has been presented for adoption before the Board of Commissioners of the Atlantic County Improvement Authority at its open public meeting of October 28th, 2021; and

WHEREAS, the Annual Budget as presented for adoption reflects each item of revenue and appropriation in the same amount and title as set forth in the introduced and approved budget, including all amendments thereto, if any, which have been approved by the Director of the Division of Local Government Services; and

WHEREAS, the Annual Budget as presented for adoption reflects Total Revenues of \$3,117,964.90, Total Appropriations, including any Accumulated Deficit if any, of \$3,066,091.68 and Total Unrestricted Net Position utilized of \$0.00; and

WHEREAS, the Authority does not have a Capital Budget pursuant to N.J.A.C.: 31-2.2(c): The Capital Budget presented for adoption reflect total Capital Appropriations of \$0.00.

NOW, THEREFORE, BE IT RESOLVED, by the Board of Commissioners of the Atlantic County Improvement Authority, at an open public meeting held on December 9th, 2021, that the Annual Budget of the Atlantic County Improvement Authority for the fiscal year beginning January 1, 2022, and ending December 31, 2022 is hereby adopted and shall constitute appropriations for the purposes stated; and

BE IT FURTHER RESOLVED that the Annual Budget as presented for adoption reflects each item of revenue and appropriation in the same amount and title as set forth in the introduced and approved budget, including all amendments thereto, if any, which have been approved by the Director of the Division of Local Government Services.

2000 Edwin G. Blake, Secretary

ADOPTED: December 9th, 2021

ATLANTIC COUNTY IMPROVEMENT AUTHORITY RECORDED VOTE

MEMBER	AYE	NAY	ABSTAIN	ABSENT
Roy M. Foster, Chairperson	L			
Robert J. Tarby, Sr., Vice Chair				(
Edwin G. Blake, Secretary	i			
Ann M. Davis, Treasurer				
Rev. Milton L. Hendricks, Asst. Secretary	L-			
Robert P. Gross, Commissioner	<u></u>			
Donald A. Guardian, Commissioner				
Christopher C. Fallon, Commissioner	6			
India P. Still, Commissioner	i			

I, John Clamey Jr., Assistant Secretary of the Atlantic County Improvement Authority, State of New Jersey, do hereby certify that the foregoing is a correct and true copy of a resolution adopted by the Board at a meeting duly held on the 9th day of December 2021. Mr. Coliny f

Share_All\Resolutions\2021\December\ Annual Budget Final Approval

2022 (2022-2023) AUTHORITY BUDGET

Narrative and Information Section

2022 (2022-2023) AUTHORITY BUDGET MESSAGE & ANALYSIS

Atlantic County Improvement Authority

AUTHORITY BUDGET

FISCAL YEAR:

FROM:

January 1, 2022

TO:

December 31, 2022

Answer all questions below. Attach additional pages and schedules as needed.

1. Complete a brief statement on the 2021/2021-2022 proposed Annual Budget and make comparison to the 2020/2020-2021 adopted budget for each <u>Revenues and Appropriations</u>. Explain any variances over +/-10% (As shown on budget pages F-2 and F-4 explain the reason for changes for each <u>revenue</u> and <u>appropriation</u> changing more than 10%) for each individual revenue and appropriation line item. Explanations of variances should include a description of the reason for the increase/decrease in the budgeted line item, not just an indication of the amount and percent of the change. Attach any supporting documentation that will help to explain the reason for the increase/decrease in the budgeted line item.

The 2022 proposed Annual Budget as introduced reflects total anticipated revenues of \$3,117,965. The overall anticipated revenues result in a decrease of \$65,077 from 2021 revenues. The following analyze the individual revenue line items.

Bond Fees - Other: Operating

There is a slight net decrease of 11.8% in the projected revenue for our annual fees compared to the 2021 budget due to a financing project (\$19,375) being permanently financed and a slight decrease on the outstanding balance of the debt issues resulting in an overall decrease of \$25,000. Furthermore, the ACIA is not anticipating additional financing projects for 2022.

Project Administration

The Project Administration revenue line item increased significantly in the 2022 budget compared to 2021. The increase of 43.6% is a result of the increase in anticipated fees that will be earned under shared services agreements that we have in place with other Public Entities to provide Project Management services for projects that they are undertaking.

The 2022 budget includes 15 of these projects for an anticipated total in fees to the Authority of \$667,950. The 2021 Budget included 10 projects and the total fees that were anticipated to be received were \$441,000 in that category.

Reimbursable Expenses

This category shows a decrease of 12.8% (\$202,800) to reflect a shift from Community Development project to a focus on the new Project Management category. The Authority anticipated a projected revenue from the Abandoned Properties Act that will not advance in 2022. Therefore, emphasis has been placed on new and existing projects where contracts are going to move forward in 2022. The Authority is conservatively projects revenues to better align with expenses.

Foreclosure Registry

In the 2022 budget; the ACIA will not anticipate revenues from the foreclosure registry as there was in the 2021 budget resulting in a decrease of 100% in this category. In the past; this category was created to indicate the revenues received since the income source resulted in a significant increase for the ACIA.

Section 108 Fees

The Section 108 Program remains vital as an Economic Initiative by providing loans to Atlantic County businesses to further advance Economic Development opportunities. In 2022 we will receive increased administrative fees as an eligible expense from the CDBG Program for a net increase of \$120,000 plus repayments on an outstanding loan in the amount of \$31,984. The overall increase of \$55,037 translates to a 56.8% change from 2021.

Non-Operating Revenues

The overall non-operating revenues increased 29.2% despite the significant fluctuations in interest rates on investment and deposits causing a decrease of 40% in the 2022 budget which is a lingering effect of the COVID 19 Pandemic.

As part of the Economic Development initiative, the ACIA continues to administer the business loan activities anticipating \$23,600 in interest/fees.

Included in this category is the new and existing equipment lease line item for both golf courses. Even though, the 2020 year has proven to be challenging and causing delays in projects for the ACIA, it has created an impact in golf operations (recreational activities) generating revenues. The increase of \$22,733 in these activities translates to a 74.4% change in the 2022 budget. These revenues; however, are not considered core activities of the Authority.

Overall, the anticipated revenues for 2022 do not project an increase since the Authority will take a conservative approach and has estimated a slightly lower projection (2%) equating to \$65,077 less than 2021.

The Authority is projecting \$3,066,091.67 in appropriations for the 2022 proposed Annual budget for a decrease of 1.8% or \$56,159 from the prior year. Revenues continue to be the driving force when incurring expenses to achieve a balance in the budget. The Authority is relatively aggressive in anticipating expenses and the following are the contributing factor(s) for the decrease.

Operating Appropriations

Administration Personnel -

Salaries and Wages are allocated respective to projects where focus will be emphasized on normal or increased project activities. In the 2022 budget; there is a 4.65% proposed increase in salaries based on the Bureau of Labor Statistics, Philadelphia Consumer Price Index information point over point analysis – which provides an inflation calculation August 2021 compared to August 2020. In addition, due to the increased activities that the ACIA has undertaken, three additional positions have been included for a total of \$97,188 increase in wages. After allocating salaries to the new and existing projects,

there is a net increase of \$30,151 resulting in a 23.3% increase from 2021. All the positions did not entail health benefits.

Fringe Benefits-

The Authority has taken a more aggressive approach in allocating fringe benefits to include payroll taxes, health costs, pension etc. to all the new and existing projects. Aligning costs to the appropriate projects provides the Authority with a financial measure to warrant specific costs associated with the projects. As previously referenced – not all new positions were eligible for additional health costs contributing to the decrease of 57.8% in fringe benefits from the previous year.

Therefore, overall Total Administration decreased 21.5% (\$151,087) as the result of the

referenced factors.

Cost of Providing Services - Personnel

As referenced in the Administration – Fringe Benefits category; the Authority has taken a more aggressive approach in aligning all fringe benefits to the appropriate projects that the Authority has undertaken which directly utilize staff personnel. As a result, there is a 122.4% increase (\$310,993) for budget year 2022 compared to the previous year.

Cost of Providing Service - Other

Professional Svcs/Fees -

There is a significant decrease of 43.2% due to the Abandoned Properties project not advancing in 2022. There will be focus on alternative projects that will generate income for the Authority in the Project Management category. These are new projects the Authority has engaged in will involve professionals to move the projects forward. The revenues received will substantiate the expenses for those operations.

Cost of Providing Services – Equipment/Mtce

This is a new category created for the 2022 budget due to the increased activity for both golf courses where the equipment is worn down/outdated and needs replacement. The anticipated new pieces of equipment (\$53,285) will be utilized at both golf courses and the Authority anticipates reimbursement via golf courses operations.

Cost of Providing Services - Miscellaneous COPS

There was a slight decrease in the miscellaneous items pertaining to the Project Management category. The Authority will not be anticipating as much in postage/printing expenses therefore resulting in a 12.5 % decrease from last year.

Total overall appropriations for the 2022 budget represent a decrease of 1.8%. The Authority continues to maintain a fiduciary responsibility to operate in the best interest of Atlantic County and partner counties.

2. Describe the state of the local/regional economy and how it may impact the proposed Annual Budget, including the planned Capital Budget/Program. (Example Consider New Development projects such as Housing/Commercial projects impact on the Authorities expenses or revenues)

The Atlantic County Improvement Authority is continuing to support Atlantic County's Economic Development Initiative with the objective to foster development and redevelopment throughout the County to reduce reliance on the Casino Industry and Tourism Sectors of the economy. The Atlantic County Economic Alliance (ACEA) is taking a lead role in the effort, which will continue to reduce the amount of resources required to be dedicated by the Authority due to the participation of the Private Sector in investing in the organization. These efforts are all under

the direction of the Atlantic County Administration and the Board of Chosen Freeholders.

In accordance with the Atlantic County Economic Development Strategy and Action Plan the Authority is supporting the effort to diversify the economy and leveraging the activities at the FAA's William J. Hughes Technical Center by developing the first building at the National Aviation Research and Technology. The Authority is also an active participant in the team consisting of the ACEA, Atlantic County and Authority in advancing the "Aviation District" by developing and attracting research partners for the park.

The Authority is also Cape May County's efforts to diversify the regional economy. Both Counties efforts include encouraging the advancement of technology related industry sectors.

In 2020 the Authority completed construction on the first building at the National Aviation Research and Technology Park and plans are advancing for the development of Building 2. In 2021 the Authority received a \$3 million USEDA Grant to be utilized towards the construction costs of Building 2. The site is located in an opportunity zone and agreements are in place for a Public-Private Partnership utilizing Opportunity Zone Funds and Private Financing to fund the balance of the project. Design/Development and permitting is underway and we anticipate that construction will start in mid-2022. USEDA Grant funds if a grant application is successful.

Building 1 at the Cape May Tech Village at the Cape May County Airport was also completed by the Authority in 2020. The building is approximately 100% occupied. USEDA funded a portion of this building and has given preliminary approval for a \$3 million grant for building #2. The Authority will also develop this building.

The Authority will continue to execute programs under the Economic Development Initiative; including participation in the implementation of the Atlantic County Economic Development Strategy and Action Plan, the Redevelopment Program and the administration of HUD Funded Section 108 Business Loan program.

Through the CDBG-CV and Emergency Rental Assistance Programs which are currently underway, the Authority is provided millions of dollars for individuals and Businesses affected by Covid through forgivable Business Loans, rental and mortgage assistance and eligible public facility projects designed to provent, respond to and prepare for the COVID crisis.

Atlantic County is continuing to show a strong demand for our Community Development programs, particularly in the area of affordable housing. We will continue to address those areas through the administration of the County's Community Development Block Grant Program and the HOME Investment Partnership Program, and the County Wide Homebuyer and Housing Rehabilitation Programs.

3. Describe the reasons for utilizing Unrestricted Net Position in the proposed Annual Budget and or Capital Budget, i.e. rate stabilization, debt service reduction, to balance the budget, etc. If the Authority's budget anticipates a use of Unrestricted Net Position, this question must be answered.

The ACIA is not proposing to utilize any Unrestricted Retained Earnings in order to balance the 2022 budget.

- 4. Identify any sources of funds transferred to the County/Municipality as a budget subsidy or a shared service payments, pilot payments, or other types of contracts or agreements (Example to provide police services to the Authority etc. and explain the reason for the transfer (i.e.: to balance the County/Municipality budget, etc.).

 N/A
- 5. The proposed budget must not reflect an anticipated deficit from 2021/2021-2022 operations. If there exists an accumulated deficit from prior years' budgets (and funding is included in the proposed budget as a result of a prior deficit) explain the funding plan to eliminate said deficit (N.J.S.A. 40A:5A-12). If the Authority has a net deficit reported in its most recent audit, it must provide a deficit reduction plan in response to this question.

(Prepare a response to deficits in most recent audit report pertaining to Deficits to Unrestricted Net Position caused by recording <u>Pension and Post-Employment Benefits liabilities as required by GASB 68 and GASB 75) and similar types of deficits in the audit report. How would these deficits be funded?</u>

According to the most recent Audit (Draft), the Authority has a deficit in Unrestricted Net Position based on prior year GASB #68 and GASB #75. The Authority will continue to make pension and health benefit payments to offset future deficits. The ACIA also anticipates cash flows to remain positive in future years to contribute to offset the deficit. As in past years, the Authority continues to show a positive Net Position before the GASB #68 and GASB #75 implementation. The Authority will continue efforts in Project Management, Administration of the Community Development programs, Economic Development & Redevelopment Initiative program.

6. Attach a schedule of the Authority's existing rate structure (connection fees, parking fees, service charges, etc.) if it has been changed since the prior year budget submission and a schedule of the proposed rate structure for the upcoming fiscal year. Explain any proposed changes in the rate structure and attach the resolution approving the change in the rate structure, if applicable. (If no changes to fees or rates indicate (Answer as "Rates Are Staying the Same") N/A

AUTHORITY CONTACT INFORMATION 2022 (2022-2023)

Please complete the following information regarding this Authority. <u>All</u> information requested below must be completed.

Name of Authority:	Atlantic County Improven	nent Auth	ority	
Federal ID Number:	22-1761485			
Address:	1333 Atlantic Avenue Suite 700		-	
City, State, Zip:	Atlantic City		NJ	08401
Phone: (ext.)	609-343-2390	Fax:	609-3	43-2188
Preparer's Name:	John C. Lamey, Jr	Altr		
Preparer's Address:	1333 Atlantic Avenue Suite 700		3	ă.
City, State, Zip:	Atlantic City		NJ	08401
Phone: (ext.)	609-343-2390	Fax:	609-3	43-2390
E-mail:	lamey_john@aclink.org			
Chief Executive Officer:(1)	John C Lamey, Jr.			
(1)Or person who performs the			1 200 4	
Phone: (ext.)	609-343-2390	Fax:	609-34	13-2188
E-mail:	lamey_john@aclink.org			
Chief Financial Officer(1)	Dianilda Torres			
(1) Or person who performs the	ese functions under another T	itle		
Phone: (ext.)	609-343-2390 F	ax:	609-343-21	88
E-mail:	lamey_john@aclink.org			
Name of Auditor:	Warren A Broudy			
Name of Firm:	Mercadien, P.C.			
Address:	3625 Quakerbridge Rd			
City, State, Zip:	Hamilton		NJ	08619
Phone: (ext.)	609-343-9700	Fax:	609-6	89-9720
E-mail:	wbroudy@mercadien.con	1		

AUTHORITY INFORMATIONAL QUESTIONNAIRE

Atlantic County Improvement Authority

FISCAL YEAR:

FROM:

January 1, 2022

TO:

December 31, 2022

Answer all questions below completely and attach additional information as required.

- Provide the number of individuals employed in (Use Most Recent W-3 Available 2019 or 2020) as reported on the Authority's Form W-3, Transmittal of Wage and Tax Statements: 64
- 2) Provide the amount of total salaries and wages as reported on the Authority's Form W-3, (Use Most Recent W-3 Available 2019 or 2020) Transmittal of Wage and Tax Statements: \$1,110,555.49
- 3) Provide the number of regular voting members of the governing body: 2 (Even if not all commissioners have been appointed (Total Commissioners are either 5 or 7 (Regional Authorities may have more than 7 members) s per statute for your Authority)

4) Provide the number of alternate voting members of the governing body: 0 (Maximum is 2)

- 5) Did any person listed on Page N-4 have a family or business relationship with any other person listed on Page N-4 during the current fiscal year? NO If "yes," attach a description of the relationship including the names of the individuals involved and their positions at the Authority.
- 6) Did all individuals that were required to file a Financial Disclosure Statement for the current fiscal year (Most Recent Filing that March 31. 2020 or 2021 deadline has passed 2020 or 2021) because of their relationship with the Authority file the form as required? (Checked to see if individuals actually filed at http://www.state.nj.us/dca/divisions/dlgs/resources/fds.html before answering)

 YES If "no," provide a list of those individuals who failed to file a Financial Disclosure Statement and an explanation as to the reason for their failure to file.
- 7) Does the Authority have any amounts receivable from current or former commissioners, officers, key employees or highest compensated employees? NO If "yes," attach a list of those individuals, their position, the amount receivable, and a description of the amount due to the Authority.
- 8) Was the Authority a party to a business transaction with one of the following parties:
 - a. A current or former commissioner, officer, key employee, or highest compensated employee? NO
 - b. A family member of a current or former commissioner, officer, key employee, or highest compensated employee? NO
 - c. An entity of which a current or former commissioner, officer, key employee, or highest compensated employee (or family member thereof) was an officer or direct or indirect owner? NO
 - If the answer to any of the above is "yes," attach a description of the transaction including the name of the commissioner, officer, key employee, or highest compensated employee (or family member thereof) of the Authority; the name of the entity and relationship to the individual or family member; the amount paid; and whether the transaction was subject to a competitive bid process.
- 9) Did the Authority during the most recent fiscal year pay premiums, directly or indirectly, on a personal benefit contract? A personal benefit contract is generally any life insurance, annuity, or endowment contract that benefits, directly or indirectly, the transferor, a member of the transferor's family, or any other person designated by the transferor. NO If "yes," attach a description of the arrangement, the premiums paid, and indicate the beneficiary of the contract.
- 10) Explain the Authority's process for determining compensation for all persons listed on Page N-4. Include whether the Authority's process includes any of the following: 1) review and approval by the commissioners or a committee thereof; 2) study or survey of compensation data for comparable positions in similarly sized entities; 3) annual or periodic performance evaluation; 4) independent compensation consultant; and/or 5) written employment contract. Attach a narrative of your Authorities procedures for all individuals listed on Page N-4 (2 of 2).

Page N-3 (1 of 2)

- 11) Did the Authority pay for meals or catering during the current fiscal year? NO If "yes," attach a detailed list of all meals and/or catering invoices for the current fiscal year and provide an explanation for each expenditure listed.
- 12) Did the Authority pay for travel expenses for any employee or individual listed on Page N-4? <u>NO</u> If "yes," <u>attach a detailed list of all travel expenses</u> for the current fiscal year and provide an explanation for each expenditure listed.
- 13) Did the Authority provide any of the following to or for a person listed on Page N-4 or any other employee of the Authority?
 - a. First class or charter travel NO
 - b. Travel for companions NO
 - c. Tax indemnification and gross-up payments NO
 - d. Discretionary spending account NO
 - e. Housing allowance or residence for personal use NO
 - f. Payments for business use of personal residence NO
 - g. Vehicle/auto allowance or vehicle for personal use NO
 - h. Health or social club dues or initiation fees NO
 - i. Personal services (i.e.: maid, chauffeur, chef) NO

If the answer to any of the above is "yes," attach a description of the transaction including the name and position of the individual and the amount expended.

- 14) Did the Authority follow a written policy regarding payment or reimbursement for expenses incurred by employees and/or commissioners during the course of Authority business and does that policy require substantiation of expenses through receipts or invoices prior to reimbursement? YES If "no," attach an explanation of the Authority's process for reimbursing employees and commissioners for expenses. (If your authority does not allow for reimbursements indicate that in answer)
- 15) Did the Authority make any payments to current or former commissioners or employees for severance or termination? **NO** If "yes," attach explanation including amount paid.
- 16) Did the Authority make any payments to current or former commissioners or employees that were contingent upon the performance of the Authority or that were considered discretionary bonuses? <u>NO</u> *If "yes," attach explanation including amount paid.*
- 17) Did the Authority comply with its Continuing Disclosure Agreements for all debt issuances outstanding by submitting its audited annual financial statements, annual operating data, and notice of material events to the Municipal Securities Rulemaking Board's Electronic Municipal Marketplace Access (EMMA) as required? N/A If "no," attach a description of the Authority's plan to ensure compliance with its Continuing Disclosure Agreements in the future. (If no bonded Debt answer is Not Applicable). (New Jersey Infrastructure Trust Loans are not bonded debt of an Authority)
- 18) Did the Authority receive any notices from the Department of Environmental Protection or any other entity regarding maintenance or repairs required to the Authority's systems to bring them into compliance with current regulations and standards that it has not yet taken action to remediate? NO If "yes," attach explanation as to why the Authority has not yet undertaken the required maintenance or repairs and describe the Authority's plan to address the conditions identified.
- 19) Did the Authority receive any notices of fines or assessments from the Department of Environmental Protection or any other entity due to noncompliance with current regulations (i.e.: sewer overflow, etc.)? NO If "yes," attach a description of the event or condition that resulted in the fine or assessment and indicate the amount of the fine or assessment.

Question 10

As part of the annual budget process; the Chairman of the Authority appoints a budget committee consisting of four board members. In developing the budget, the committee reviews and approves or disapproves the recommendations of the Executive Director. Typically salaries are adjusted in accordance with changes in the US Bureau of Labor Statistics Consumer Price Index for the Philadelphia-Camden-Wilmington, PA-NJ-DE-MD from September to August. Salary adjustments recommended by the Executive Director beyond that are based on performance and changes in responsibility.

AUTHORITY SCHEDULE OF COMMISSIONERS, OFFICERS, KEY EMPLOYEES, HIGHEST COMPENSATED EMPLOYEES AND INDEPENDENT CONTRACTORS <u>Atlantic County Improvement Authority</u>

FISCAL YEAR:

FROM:

January 1, 2022

TO:

December 31, 2022

Complete the attached table for all persons required to be listed per #1-4 below.

- 1) List all of the Authority's current commissioners and officers and amount of compensation from the Authority and any other public entities as defined below. Enter zero if no compensation was paid.
- List all of the Authority's key employees and highest compensated employees other than a commissioner or
 officer as defined below and amount of compensation from the Authority and any other public entities.
- 3) List all of the Authority's <u>former</u> officers, key employees and highest compensated employees who received more than \$100,000 in reportable compensation from the Authority and any other public entities during the most recent fiscal year completed.
- 4) List all of the Authority's <u>former</u> commissioners who received more than \$10,000 in reportable compensation from the Authority and any other public entities during the most recent fiscal year completed.
- Commissioner: A member of the governing body of the authority with voting rights. Include alternates for purposes of this schedule.
- Officer: A person elected or appointed to manage the authority's daily operations at any time during the year, such as the chairperson, vice-chairperson, secretary, or treasurer. For the purposes of this schedule, treat the authority's top management official and top financial official as officers. A member of the governing body may be both a commissioner and an officer for the purposes of this schedule.
- Key employee: An employee or independent contractor of the authority (other than a commissioner or officer) who meets both of the following criteria:
 - a) The individual received reportable compensation from the authority and other public entities in excess of \$150,000 for the most recent fiscal year completed; and
 - b) The individual has responsibilities or influence over the authority as a whole or has power to control or determine 10% or more of the authority's capital expenditures or operating budget.
- Highest compensated employee: One of the five highest compensated employees or independent contractors of the authority other than current commissioners, officers, or key employees whose aggregate reportable compensation from the authority and other public entities is greater than \$100,000 for the most recent fiscal year completed.
- Compensation: All forms of cash and non-cash payments or benefits provided in exchange for services, including salaries and wages, bonuses, severance payments, deferred payments, retirement benefits, fringe benefits, and other financial arrangements or transactions such as personal vehicles, meals, housing, personal and family education benefits, below-market loans, payment of personal or family travel, entertainment, and personal use of the Authority's property. Compensation includes payments and other benefits provided to both employees and independent contractors in exchange for services.
- Reportable compensation: (Use the Most Recent W-2 available 2020 or 2021. The aggregate compensation that is reported (or is required to be reported) on Form W-2, box 1 or 5, whichever amount is greater, and/or Form 1099-MISC, box 7, for the most recent calendar year ended 60 days before the start of the proposed budget year. For example, for fiscal years ending December 31, 2022, the most recent W-2 and 1099 should be used 2021 or 2020 (60 days prior to start of budget year is November 1, 2021, with 2020 being the most recent calendar year ended), and for fiscal years ending June 30, 2022, the calendar year 2020 W-2 and 1099 should be used (60 days prior to start of budget year is May 1, 2022, with 2021 being the most recent calendar year ended).
- Other Public Entity: Any municipality, county, local authority, fire district, or other government unit, regardless of whether it is related in any way to the Authority either by function or by physical location.

	For the Period	For the Period January 1, 2022	Att	antic County 1	Atlantic County Improvement Authority to December 31, 202	ority 1, 2022									A STATE OF THE STA
89	Ü		E F	Б F В Н		X		M	N	0	A	δ	æ	S	1
			Position (C	Position (Can Check more than 1 Column for each	osition (Can Check more than 1 Column for each Reportable Compensation from Authority (W-	nsation from	Authority (W-								
			Ω	person)		2/ 1099)			2						
		6													
									3,			Average		estimated amount	
				Н	*		Other (auto	Estimated		Names of Other		Hours per		of other	
				igh			allowance,	amount of other		Public Entities where		Week		compensation from	
				est			expense	compensation		Individual is an		Dedicated to	Reportable (Other Public Entities	
		Average Hours			,		account.	from the		Employee or Member		Positions at C	Compensation	(health benefits,	
		Chorage Con		mp Er y Er			payment in lieu	Authority	Total	of the Governing	Positions held at Other	Other Public	from Other	pension, payment in	Total
		Dadios to de	0	en: npl	Judes Calant		of health	Chealth benefits	5	Body (1) See note	Public Entities Listed in	Entities Listed	Public Entities	lieu of health	Compensation
Name	Title	Position	ffice ione	rme sate loye		Bonus	_	pension, etc.)		belaw	Column O		(w-2/1099)	benefits, etc.) A	All Public Entities
1 John C Lamey Jr.	Executive Director	45	×	8	ľ		\$ 12,442		\$ 137,347	None	None				137,347
2 Milton L Hendricks	Asst Secretary	2	×						0	0 None	None				0
3 Christopher C Fallon, III Eso	Commissioner	2	×						0	0 None	None				0
4 Robert J Tarby, Sr	Vice Chair	2	×						0	0 None	None				0
S Donald Guardian	Commissioner	2	×						0	0 None	None				0
6 Roy M Foster	Chairman	60	×					÷	o	0 None	None				0
7 Edwin G Blake	Secretary	64	×						0	0 None	None				0
8 Robert P Gross	Commissioner	7	×						0	0 DRBA	Retired			78,000	78,000
9 Ann Davis	Treasurer	2	×						0	0 None	None				D
10 India Still	Commissioner	2	×						O	0 NJDCA	Deputy Executive Director	40	103,135		103,135
11 Dianida Torres	Finance Manager	40	^		71,440			25,700	97,140 None	None					97,140
12 Edminds Timothy	Director of Projects	40	^		105,502			23,753	129,255 None	None					129,255
13									0	154					0
1 0									0						0
									0		And the second s				
Total:					\$ 301,847 \$,	\$ 12,442	\$ 49,453	\$ 363,742	←		-1	\$ 103,135	\$ 78,000 \$	544,877

[1] Insert "None" in this column for each individual that does not hald a position with another Public Entity

Schedule of Health Benefits - Detailed Cost Analysis

If Not Applicable X this box Below	Atlantic Co For the Period	Atlantic County Improvement Authority he Period January 1, 2022	nent Authorit . 2022	y to	December 31, 2022	31, 2022		
		Annual Cost						
	# of Covered	Estimate per	Total Cost	# of Covered				
	Members	Employee	Estimate	Members	Annual Cost			
	(Medical & Rx)	Proposed	Proposed	(Medical & Rx)	per Employee	Total Prior	\$ Increase	% Increase
	Proposed Budget	Budget	Sudget	Current Year	Current Year	year Year Cost	(Decrease)	(necrease)
Active Employees - Health Benefits - Annual Cost								
Single Coverage	3	\$ 12,173	\$ 36,518	4	\$ 11,458	\$ 45,832	\$ (9,314)	-20.3%
Parent & Child	Н	21,893	21,893	Н	22,320	22,320	(427)	-1.9%
Employee & Spouse (or Partner)	ī	23,753	118,764	ന	23,350	70,050	48,714	69.5%
Family	7	33,127	231,889	9	32,755	196,530	35,359	18.0%
Employee Cost Sharing Contribution (enter as negative -)			(68,192)			(54,323)	(13,869)	25.5%
Subtotal	16		340,872	14		280,409	60,463	21.6%
Commissioners - Health Benefits - Annual Cost								
Single Coverage			T.	*		•	ï	#DIV/0I
Parent & Child			T			i	1	#DIV/0!
Employee & Spouse (or Partner)		,	•			I	t	#DIV/0!
Family			1,	1		1	ı	#DIV/0!
Employee Cost Sharing Contribution (enter as negative -)		Consequence of the second seco	× 1		The state of the s		1	#DIV/0!
Subtotal	0		1	0		f	1	#DIV/0!
Retirees - Health Benefits - Annual Cost								!
Single Coverage	5 26 2					Ĩ.	i ×	#DIV/01
Parent & Child			,			1		#DIv/0!
Employee & Spouse (or Partner)		5		c		ť	ı	#DIV/0!
Family						1	1	#DIV/0i
Employee Cost Sharing Contribution (enter as negative -)	Company of the world of the state of the sta		1	0		222	1)	#DIV/0! #DIV/0!
								,
GRAND TOTAL	16		\$ 340,872	14		\$ 280,409	\$ 60,463	21.6%
		•						
Is medical coverage provided by the SHBP (Yes or No)? (Place Answer in Box) Is prescription drug coverage provided by the SHBP (Yes or No)? (Place Answer in Box)	nswer in Box) (Place Answer in Bo)		Yes	Yes or No Yes or No				

Note: Remember to Enter an amount in rows for Employee Cost Sharing

Schedule of Accumulated Liability for Compensated Absences

Atlantic County Improvement Authority January 1, 2022

December 31, 2022

t 2

For the Period

Complete the below table for the Authority's accrued liability for compensated absences.

(check applicable items) Legal Basis for Benefit Employment leubivibal Resolution Agreement rspor Approved 24,348 11,184 5,176 11,340 20,000 4,175 Absence Liability 2,255 4,323 11,331 15,644 21,126 6,197 17,324 14,191 Dollar Value of Compensated Accrued 13 \$ 150.25 465 39 210 Compensated Absences at End 34.25 94 82 154 191 35 69 93 of Last Issued Audit Report Gross Days of Accumulated X Box if Authority has no Compensated Abcences Individuals Eligible for Benefit Duffner, Gloria Lisa Edmunds, Timothy Rabchuk, Anthony Deliberty, Gabriel McGuifan Robert Thomas, Robert Torres, Dianilda Giralo, Joseph J Hammer, John Lamey, John C Miller Mihael Besek, Grant Hiltner, Ellen Riggs, Lori M

Agreement

The total Amount Should agree to most recently issued audit report for the Authority

168,614

Total liability for accumulated compensated absences at beginning of current year

Schedule of Shared Service Agreements

Atlantic County Improvement Authority

January 1, 2022

For the Period

If No Shared Services X this Box

}

December 31, 2022

Enter the shared service agreements that the Authority currently engages in and identify the amount that is received/paid for those services.

			8			Amount to be
				Agreement		Received by/
Name of Entity Droviding Comics	Manney Services of the service	T	Comments (Enter more specifics if	Effective	Agreement	Paid from
ייםווים סו בוונולא דוסיומוון ספו יוכפ	ivaille of Efficity Receiving Service	lype of shared service Provided	needed)	Date	End Date	Authority
Atlantic County Improvement						
Authority (ACIA)	Atlantic County	Grant Administration	2021 CDBG and HOME Program	9/1/2021	8/30/2026	\$ 1,851,108
ACIA	Atlantic County	Project Administration	Improvements to County Facilities	10/1/2021	8/31/2023	\$ 152,000
			CDBG Section 108 Loan Program (fee			
ACIA	Atlantic County	Grant Administration	based)	10/1/2021	9/30/2022	3%
			CDBG Section 108 Loan Program (fee			7.
ACIA	Atlantic City	Grant Administration	based)	10/1/2021	9/30/2022	\$
ACIA	Atlantic Cape Community College	Project Administration	Various Capital Projects	10/1/2018	12/31/2022 \$	\$ 219,850
ACIA	ACUA	Administrative Services	Health Benefit; Pension Administation	7/7/2016	7/16/2022 \$	\$ 6,500
ACIA	Brigantine	Project Management	Brigantine Links Golf Operations	1/1/2016	12/31/2022	\$ 60,000
ACIA	Atlantic County	Project Management	Golf Operations	1/1/2016	12/31/2022	\$ 58,000
		Equipment Purchase & Lease				2
ACIA	Atlantic County	Back	Golf Operations	4/1/2020	12/31/2026 \$	\$ 155,000
		Equipment Purchase & Lease				5
ACIA	Brigantine	Back	Brigantine Golf Links	1/1/2016	12/31/2026 \$	\$ 179,005
			Cooperative Pricing Agreements w/other			
ACIA	Atlantic County	Cooperative Pricing System	contracting units	10/8/2015	10/7/2021	1
ACIA	Cape May County Gov't Svcs	Project Management	Cape May County Redevelopment	11/1/2019	10/31/2023	\$ 345,000

Schedule of Shared Service Agreements

Atlantic County Improvement Authority

January 1, 2022

For the Period

If No Shared Services X this Box

December 31, 2022

Amount to be Received by/ Paid from 8/30/2024 | \$ 10/30/2021 | 12/31/2023 12/31/2024 12/31/2022 12/31/2022 12/31/2023 5/31/2022 5/31/2022 Agreement **End Date** 1/1/2021 9/25/2019 9/1/2020 Agreement Effective 1/1/2020 3/8/2019 Date Comments (Enter more specifics if Cape May County Tech Village -Tenant 2019 CDBG and HOME Program - Add'l Enter the shared service agreements that the Authority currently engages in and identify the amount that is received/paid for those services. Allocation of CDBG-CV Funds Wildwood Redevelopment needed) Small Cities - CDBG -CV Demolition Program Campus Expansion Negotiations CDBG-CV Name of Entity Receiving Service Type of Shared Service Provided Emergency Rental Assistance Project Administration Cape May County/City of Wildwood | Project Administration Grant Administration Grant Administration Project Management Project Management Administration Atlantic County Inst. of Technology Cape May County (Addendum) Atlantic County (Amendment) Cape May County Atlantic County Atlantic County Atlantic City Name of Entity Providing Service ACIA ACIA ACIA ACIA ACIA ACIA ACIA ACIA

105,404

20,000

111,000 7900000%

33,000

Authority

363,800

704,535

2022 (2022-2023) AUTHORITY BUDGET

Financial Schedules Section

Atlantic County Improvement Authority

January 1, 2022

REVENUES

-21.5% All Operations All Operations Proposed vs. (Decrease) % Increase #DIV/0] #DIV/0! #DIV/0! #DIV/0! Adopted (56,159)(84,144) (151,087)(56,159)(65,077)19,067 94,928 Proposed vs. (Decrease) \$ Increase Adopted 65,322 3,117,720 703,037 3,122,252 3,183,042 3,122,252 2,419,215 FY 2021 Adopted Operations Budget Total All S 84,389 551,950 3,117,965 3,066,093 \$ 3,033,576 2,514,143 3,066,093 Operations Total All N/A S 551,950 1,101,172 \$ 192,556 7,500 200,056 551,950 551,950 Operating Other-December 31, 2022 FY 2022 Proposed Budget 842,458 1,101,172 842,458 842,458 Management Project S **Golf** Course 151,984 \$ 1,021,245 53,285 1,000,262 1,000,262 Operations 1,074,530 1,000,262 165,373 23,604 165,373 165,373 Development 175,588 Economic s 506,050 566,619 566,619 506,050 Development 506,050 Community For the Period Total Principal Payments on Debt Service in Total Other Non-Operating Appropriations Total Appropriations and Accumulated Total Non-Operating Appropriations Total Operating Appropriations Total Interest Payments on Debt Total Anticipated Revenues Total Cost of Providing Services Total Non-Operating Revenues Total Operating Revenues Total Administration Lieu of Depreciation Accumulated Deficit APPROPRIATIONS Deficit

3.9%

-1.8%

-2.7% 29.2% -2.0% -14.7%

S

60,790

3

51,872

S

\$ (351,894)

258,714

74,268

s

10,215

695,09

45

-1.8%

(56,159)(8,918)

3,122,252

3,066,093

551,950

842,458

1,000,262

165,373

506,050

Less: Total Unrestricted Net Position Utilized

Net Total Appropriations

ANTICIPATED SURPLUS (DEFICIT)

#DIV/0i

-1.8%

January 1, 2022

For the Period

Atlantic County Improvement Authority to December 31, 2022

\$ Increase (Decrease)

#DIV/01 #DIV/01 -40.0% 29.2% #DIV/01 #DIV/01 #DIV/01 #DIV/01 45.6% 6.0% 74.4% 0.0% -11.8% 43.6% -12.8% -100.0% 56.8% #DIV/01 #DIV/01 #DIV/01 #DIV/01 #DIV/02 -3.7% -40.0% % Increase (Decrease) Proposed vs. All Operations All Operations #DIV/0I #DIV/0I #DIV/0I #DIV/0I #DIV/0I #DIV/0I #DIV/01 #DIV/01 #DIV/01 #DIV/01 #DIV/01 #DIV/01 #DIV/01 #DIV/OI #DIV/0! Adapted (95,807) (2,000) (24,994) 226,950 (202,800) (150,000) SS,037 1,334 (5,000) 19,067 (65,077) 24,067 11,663 11,663 Proposed vs. Adopted 30,552 2,563,764 12,500 FY 2021 Adopted Budget 2,100 212,550 520,268 1,581,899 150,000 52,822 12,500 65,322 3,183,042 553,956 553,956 Operations Total All 3,033,576 - 84,389 - \$ 3,117,965 2,100 187,556 747,218 1,379,099 23,604 76,889 7,500 151,984 Total All Operations 565,619 565,619 N/A 23,504 53,285 7,500 175,588 \$ 1,074,530 \$ 1,101,172 \$ 200,056 187,556 5,000 192,556 7,500 Operations Management Operating Other-FY 2022 Proposed Budget 1,101,172 667,950 1,100 74,268 53,285 151,984 1,021,245 151,984 1,021,245 53,285 Golf Course 23,604 23,604 151,984 Development Economic \$66,619 \$ 1,000 1,000 565,619 565,619 Development Type in Total Other Non-Operating Revenue Interest on Investments & Deposits (List) Total Non-Operating Revenues TOTAL ANTICIPATED REVENUES Other Non-Operating Revenues (List)
Interest on Loan
Equipment Lease Total Operating Revenues Foreclosure Registry Program Other Operating Revenues (List) Bid Package Fees Type in (Grant, Other Rev)
Type in (Grant, Other Rev)
Type in (Grant, Other Rev)
Type in (Grant, Other Rev) NON-OPERATING REVENUES Total Connection Fees Type in (Grant, Other Rev)
Total Other Revenue Total Service Charges Reimbursable Expenses Project Administration Business/Commercial Industrial Total Parking Fees Business/Commercial Section 108 Program OPERATING REVENUES Service Charges Intergovernmental Intergovernmental Total Interest Permits Finos/Penalties Interest Earned Connection Fees Bond Fees Residential Residential Parking Fees Meters Industrial Penalties Type in Type in Type in Other

Prior Year Adopted Revenue Schedule

Atlantic County Improvement Authority

			FY 202	1 Adopted Budg	et		
	Community	Economic	Golf Course	Project	Other-		Total All
	Development	Development	Operations	Management	Operating	N/A	Operations
OPERATING REVENUES	handle the same of						
Service Charges				_			
Residential							\$ -
Business/Commercial							-
Industrial							-
Intergovernmental	553,956						553,956
Other							-
Total Service Charges	553,956	-	-	-	-	-	553,956
Connection Fees							
Residential							-
Business/Commercial							-
Industrial	-					22	-
Intergovernmental							-
Other							-
Total Connection Fees			-	-	_		
Parking Fees					And the state of t		
Meters							-
Permits							-
Fines/Penalties							-
Other							-
Total Parking Fees							
Other Operating Revenues (List)						4	
Bid Package Fees	1,000			1,100			2,100
Bond Fees	1,000		5.	2,200	212,550		212,550
Project Administration	100		74,268	441,000	5,000		520,268
	200,000		862,739	519,160	3,000		1,581,899
Reimbursable Expenses	200,000		802,733	313,100	150,000		150,000
Foreclosure Registry Program		96,947			130,000		96,947
Section 108 Program		90,947					30,347
Type in (Grant, Other Rev)							
Type in (Grant, Other Rev)							,
Type in (Grant, Other Rev)							
Type in (Grant, Other Rev)							
Type in (Grant, Other Rev)	201.000	06.047	027.007	001 200	367,550		2,563,764
Total Other Revenue	201,000	96,947	937,007	961,260 961,260	367,550		3,117,720
Total Operating Revenues	754,956	96,947	937,007	901,200	367,550		3,117,720
NON-OPERATING REVENUES							
Other Non-Operating Revenues (List)		20.070					22.270
Interest on Loan		22,270	20.552				22,270
Equipment Lease			30,552				30,552
Type in					**		-
Type in							-
Type in							-
Type in	L						
Other Non-Operating Revenues		22,270	30,552				52,822
Interest on Investments & Deposits							1
Interest Earned					12,500		12,500
Penalties							
Other			na fara da shakarara a san san san san san san san san san				L
Total Interest	-	-	-	-	12,500	-	12,500
Total Non-Operating Revenues		22,270	30,552		12,500		65,322
TOTAL ANTICIPATED REVENUES	\$ 754,956	\$ 119,217	\$ 967,559	\$ 961,260	\$ 380,050	\$ -	\$ 3,183,042

For the Period

December 31, 2022 Atlantic County Improvement Authority January 1, 2022 % Increase

\$ Increase

#DIV/0! -12.5% #DIV/0! -1.8% -1.8% 23.3% -57.8% -34.1% 0.0% 0.0% -21.5% 122.4% -43.2% -35.7% 3.9% 0.0% 9.6% %0.0 All Operations All Operations #DIV/01 #DIV/01 #DIV/0! #DIV/0! #DIV/0] #DIV/0! #DIV/0! Proposed vs. #DIV/0! #DIV/DI #DIV/0! #DIV/0! #DIV/0! #DIV/0! (Decrease) Adopted 30,151 (181,238) (151,087) (386,760) 53,285 (56,159)(56,159)(56,159) 310,993 (200)(333,975)(151,087)(56,159) 117,910 94,928 Proposed vs. (Decrease) Adopted 259,850 35,500 4,000 3,122,252 1,484,955 3,122,252 129,534 313,653 443,187 20,050 60,000 3,122,252 179,800 934,260 3,122,252 FY 2021 Adopted 703,037 1,230,899 2,419,215 Operations Budget Total All 259,850 565,049 1,913,858 35,500 3,500 3,066,093 159,685 20,050 53,285 600,285 3,066,093 3,066,093 3,066,093 292,100 179,800 1,348,809 2,514,143 Operations Total All w NA 551,950 179,800 20,050 60,000 551,950 551,950 551,950 159,685 132,415 292,100 259,850 551,950 Operations Management Operating FY 2022 Proposed Budget 842,458 842,458 842,458 329,849 110,309 440,158 381,400 900 842,458 402,300 842,458 Project 15,500 3,800 53,285 263,486 \$ 1,000,262 200 72,785 1,000,262 1,000,262 1,000,262 Golf Course 663,991 165,373 66,926 37,947 104,873 60,500 165,373 165,373 165,373 Development 60,000 500 Economic 1,900 64,700 506,050 506,050 288,043 153,307 441,350 62,800 506,050 506,050 506,050 Development Community Total Principal Payments on Debt Service in Lieu Total Operating Appropriations TOTAL APPROPRIATIONS & ACCUMULATED Total Unrestricted Net Position Utilized Total Cost of Providing Services UNRESTRICTED NET POSITION UTILIZED Total Non-Operating Appropriations Total Administration - Personnel Computer/Software Equip/Support Cost of Providing Services - Other (List) NON-OPERATING APPROPRIATIONS Cost of Providing Services - Personnel Operations & Maintenance Reserve Municipality/County Appropriation Municipality/County Appropriation Total Administration - Other Miscellaneous Administration* Total Interest Payments on Debt Renewal & Replacement Reserve Total Administration OPERATING APPROPRIATIONS TOTAL NET APPROPRIATIONS Total COPS - Personnel General Admin Expenses Administration - Other (List) Professional Svcs/Fees Professional Svcs/Fees TOTAL APPROPRIATIONS Administration - Personnel Total COPS - Other ACCUMULATED DEFICIT Miscellaneous COPS* Liability Insurance Liability Insurance Equipment/Mtce Salary & Wages Salary & Wages Fringe Benefits Fringe Benefits Other Reserves of Depreciation DEFICIT

\$ 153,304.67 \$ 25,302.50 \$ 8,268.65 \$ 50,013.10 \$ 42,122.90 \$ 27,597.52 \$ 5% of Total Operating Appropriations

^{*} Miscellaneous line items may not exceed 5% of total operating appropriations shown below. If amount in miscellaneous is greater than the amount shown below, then the line item must be itemized above.

Prior Year Adopted Appropriations Schedule

Atlantic County Improvement Authority

			FY 202	1 Adopted Budg	et		
	Community	Economic	Golf Course	Project	Other-		Total All
	Development	Development	Operations	Management	Operating	N/A	Operations
OPERATING APPROPRIATIONS							
Administration - Personnel					¢ 120 F24		¢ 120 F24
Salary & Wages					\$ 129,534		\$ 129,534
Fringe Benefits					313,653 443,187	_	313,653 443,187
Total Administration - Personnel	-	-			443,187		443,167
Administration - Other (List)					179,800		179,800
Professional Svcs/Fees					20,050		20,050
General Admin Expenses					60,000		60,000
Liability Insurance					00,000		
Adicable a sure Administration*						<i>a</i>	
Miscellaneous Administration* Total Administration - Other		_		_	259,850		259,850
Total Administration				-	703,037	-	703,037
Cost of Providing Services - Personnel							
Salary & Wages	255,561	49,232	635,339	290,767			1,230,899
Fringe Benefits	19,806	3,815	207,900	22,535			254,056
Total COPS - Personnel	275,367	53,047	843,239	313,302	-	-	1,484,955
Cost of Providing Services - Other (List)							
Computer/Sftware Equip/Support	T .						9
Liability Insurance			15,500	20,000			35,500
Professional Svcs/Fees	323,800	60,000	3,800	507,160			894,760
, , , , , , , , , , , , , , , , , , , ,			-				
Miscellaneous COPS*	1,900		200	1,900		and the second second	4,000
Total COPS - Other	325,700	60,000	19,500	529,060		-	934,260
Total Cost of Providing Services	601,067	113,047	862,739	842,362			2,419,215
Total Principal Payments on Debt Service in Lieu							
of Depreciation				-	-	-	
Total Operating Appropriations	601,067	113,047	862,739	842,362	703,037		3,122,252
NON-OPERATING APPROPRIATIONS					8		
otal Interest Payments on Debt	_	-		-	<u> </u>	·	1
Operations & Maintenance Reserve							
Renewal & Replacement Reserve							
Municipality/County Appropriation						41	
Other Reserves	L				2		
Total Non-Operating Appropriations			-	040.000	702.027	-	2 122 25
OTAL APPROPRIATIONS	601,067	113,047	862,739	842,362	703,037	-	3,122,25 1
CCUMULATED DEFICIT					-		
OTAL APPROPRIATIONS & ACCUMULATED			0.60 700	042.262	702 027		2 122 25
DEFICIT	601,067	113,047	862,739	842,362	703,037		3,122,25
INRESTRICTED NET POSITION UTILIZED						550	
Municipality/County Appropriation			-				1
Other							
Total Unrestricted Net Position Utilized	-	ć 442.047	ć 0C2 720	\$ 842,362		\$ -	\$ 3,122,25
TOTAL NET APPROPRIATIONS	\$ 601,067	\$ 113,047	\$ 862,739	\$ 842,362	φ /05,03/	λ <u>.</u>	y 5,1,4,4,23

^{*} Miscellaneous line items may not exceed 5% of total operating appropriations shown below. If amount in miscellaneous is greater than the amount shown below, then the line item must be itemized above.

5% of Total Operating Appropriations \$ 30,053.35 \$ 5,652.35 \$ 43,136.95 \$ 42,118.10 \$ 35,151.85 \$ - \$ 156,112.60

Debt Service Schedule - Principal

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				Fiscal Year Ending in	:: 0				
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	Adopted Budget Year 2021	Budget Year 2022	2023	2024	2025	2026	2027	Thereafter	Outstanding
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	Bond Rating	Year of Last Rating

Debt Service Schedule - Interest

Atlantic County Improvement Authority

	Total Interest Payments Outstanding				•	•	***************************************		ř	,	,	ĭ	1		î	•	,	4			•	r	í)	,			i	Ě		,		ì	•		•	1	- \$ -
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Fiscal Year En	2023	2777																	4						,						,							\$
	Proposed Budget Year 2022						3						,						,						1									**			,	\$
×	Adopted Budget Year 2021							***************************************					1						•												1						,	\$
If Authority has no debt X this box			community Development Type in Issue Name	Type in Issue Name	Type in Issue Name	Type in Issue Name	Total Interest Payments	Economic Development	Type in Issue Name	Total Interest Payments	Golf Course Operations	Type in Issue Name	Total Interest Payments	Project Management	Type in Issue Name	Total Interest Payments	Other-Operating	Type in Issue Name	Total Interest Payments	N/A	Type in Issue Name	Total Interest Payments	TOTAL INTEREST ALL OPERATIONS															

Net Position Reconciliation

Atlantic County Improvement Authority

January 1, 2022 For the Period

December 31, 2022

2

(658,521)645,048 1,291,751 11,818 2,685,360 3,689,200 1,214,327 Operations Total All N/A 11,818 658,521) 2,685,360 3,689,200 1,214,327 645,048 1,291,751 Operating FY 2022 Proposed Budget Operations Management Project Course Development Economic Development Community Plus: Accrued Unfunded Other Post-Employment Benefit Liability (1) TOTAL NET POSITION BEGINNING OF LATEST AUDIT REPORT YEAR(1) Less: Designated for Non-Operating Improvements & Repairs Plus: Estimated Income (Loss) on Current Year Operations (2) Less: Invested in Capital Assets, Net of Related Debt (1) Plus: Accrued Unfunded Pension Liability (1) Less: Restricted for Debt Service Reserve (1) Plus: Other Adjustments (attach schedule)

Less: Designated for Rate Stabilization

Less: Other Designated by Resolution

Less: Other Restricted Net Position (1) Total Unrestricted Net Position (1)

PROJECTED UNRESTRICTED UNDESIGNATED NET POSITION AT END OF YEAR UNRESTRICTED NET POSITION AVAILABLE FOR USE IN PROPOSED BUDGET Total Unrestricted Net Position Utilized in Proposed Budget Unrestricted Net Position Utilized to Balance Proposed Budget Unrestricted Net Position Utilized in Proposed Capital Budget Appropriation to Municipality/County (3) Last issued Audit Report (4)

(2) Include budgeted and unbudgeted use of unrestricted net position in the current year's operations. (1) Total of all operations for this line item must agree to audited financial statements.

(3) Amount may not exceed 5% of total operating appropriations. See calculation below.

(4) If Authority is projecting a deficit for any operation at the end of the budget period, the Authority must attach a statement explaining its plan to reduce the deficit, including the 27,598 42,123 \$ 50,013 8,269 25,303 Maximum Allowable Appropriation to Municipality/County

153,305

6,930,366

3

6,930,366

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6,930,366

6,930,366

timeline for elimination of the deficit. If not already detailed in the budget narrative section.

2022 (2022-2023) ATLANTIC COUNTY IMPROVEMENT

AUTHORITY
CAPITAL
BUDGET/
PROGRAM

2022 (2022-2022) CERTIFICATION OF AUTHORITY CAPITAL BUDGET/PROGRAM

Atlantic County Improvement Authority

H	ISCAL YEAR:	rkowi:	January	1, 2022	W:	December 51, 2	044
It is he Capita	nter X to the left if this ereby certified that the A Budget/Program approing body of the	Authority Capital ved, pursuant to 1	l Budget N.J.A.C.	/Program annexe 5:31-2.2, along w	ith the	Annual Budget, b	by the
			0	R			
[X]	enter X to the left if this	s paragraph is a	pplicabl	e			
It is h	ereby certified that the	governing body	of the	Atlantic County	Improv	ement Authority	have
elected	NOT to adopt a Capit	tal Budget /Prog	ram for	the aforesaid fisc	al year	, pursuant to N.J	.A.C.
	.2 for the following rea			antic County Imp	proveme	ent Authority doe	es not
anticip	ate undertaking in Capit	al projects/progra	ams.				
	Officer's Signature:	July	Ci	my /	1		
	Name:	John C. Lamey,	Jr	/_/_	*		-
	Title:	Executive Direc	ctor	/			
	Address:	1333 Atlantic A	venue, S	Suite 700			
	Þ	Atlantic City, N	IJ 08401		1		
	Phone Number:	609-343-2390		Fax Number:	609-3	43-2188	
	E-mail address	lamey_john@a	clink.org				

Proposed Capital Budget

Atlantic County Improvement Authority

For the Period

January 1, 2022

to

December 31, 2022

Estimated Total Cost Unrestricted New Replacement Type in Description Type in Descrip				Fu	nding Sources		
Community Development Type in Description \$			=				
Type in Description \$		Estimated Total	Unrestricted Net	Replacement			***
Type in Description \$		Cost	Position Utilized	Reserve	Authorization	Capital Grants	Sources
Type in Description -	Community Development						
Type in Description -	Type in Description	\$ -	-				
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Total	Type in Description	-	3			*	
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TOTAL PROPOSED CAPITAL BUDGET \$ - \$ - \$ - \$ - \$ -	Total	-					
	TOTAL PROPOSED CAPITAL BUDGET	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Enter brief description of up to four projects for each operation above. For operations with more than four budgeted projects, please attach additional schedules. Input total amount of all projects for the operation on single line and enter "See Attached Schedule" instead of project description.

2022 (2022-2023) CAPITAL BUDGET/PROGRAM MESSAGE

Atlantic County Improvement Authority

FISCAL YEAR:

FROM:

January 1, 2022

TO:

December 31, 2022

- 1. Has each municipality or county affected by the actions of the authority participated in the development of the capital plan and reviewed or approved the plans or projects included within the Capital Budget/Program (This may include the governing body or certain officials such as planning boards, Construction Code Officials) as to these Projects?
- 2. Has each capital project/project financing been developed from a specific capital improvement plan or report; does it include full lifecycle costs; and is it consistent with appropriate elements of Master Plans or other plans in the jurisdiction(s) served by the authority?
- 3. Has a long-term (5 years or more) infrastructure needs and other capital items (Vehicles, Equipment) needs assessment been prepared?
- 4. If amounts are on Page CB-3 in the column Debt Authorizations. Indicate the primary source of funding the debt service for the Debt Authorizations (Example Rate Increases Funding or Other sources)
- 5. Please indicate which capital projects/project financings are being undertaken in the Metropolitan or Suburban Planning Areas as defined in the State Development and Redevelopment Plan.
- 6. Please indicate which capital projects/project financings are being undertaken within the boundary of a State Planning Commission-designated Center and/or Endorsed Plan and if the project was included in the Plan Implementation Agenda for that Center/Endorsed Plan.

Add additional sheets if necessary.

5 Year Capital Improvement Plan

Atlantic County Improvement Authority

For the Period

January 1, 2022

to

December 31, 2022

Fiscal Year Beginning in

Estimated Total Current Budget Year 2022 2023 2024 2025 2026 2027 Cost Community Development \$ Type in Description \$ Type in Description Type in Description Type in Description Total Economic Development Type in Description Type in Description Type in Description Type in Description Total **Golf Course Operations** Type in Description Type in Description Type in Description Type in Description Total Project Management Type in Description Type in Description Type in Description Type in Description Total Other-Operating Type in Description Type in Description Type in Description Type in Description Total N/A

Project descriptions entered on Page CB-3 will carry forward to Pages CB-4 and CB-5. No need to re-enter project descriptions above.

Type in Description Type in Description Type in Description Type in Description Total

TOTAL

\$

\$

\$

5 Year Capital Improvement Plan Funding Sources

Atlantic County Improvement Authority

For the Period

January 1, 2022

to

December 31, 2022

			•		ınding Sources		
			*	Renewal &			
	Estimate		Unrestricted Net	•			
	Co	st	Position Utilized	Reserve	Authorization	Capital Grants	Other Sources
Community Development							
Type in Description	\$	-					
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Economic Development							
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TOTAL	\$		\$ -	\$ -	\$ -	\$ -	\$ -
Total 5 Year Plan per CB-4	\$						
Balance check		- If	amount is other than z	ero, verify that proj	iects listed above i	match projects list	red on CB-4.

Project descriptions entered on Page CB-3 will carry forward to Pages CB-4 and CB-5. No need to re-enter project descriptions above.